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## Study protocol – Understanding and reducing the prescription of hypnotics and sedatives at the interface of hospital care and general practice

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Understanding and reducing the prescription of hypnotics and sedatives  
at the interface of hospital care and general practice:  
a study protocol

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**Key words** drug utilization review, hospitals; hypnotics and sedatives, attitude of health  
personnel, continuity of patient care, family practice

## Strengths and limitations of this study

- This study makes use of a close co-operation between a university department of general practice, a regional general hospital, a number of primary care practices and a large social health insurer to study the use of hypnotics and sedatives in the hospital and at the primary-secondary care interface.
- The mixed-methods design will combine insurance data, patient chart reviews, standardized surveys of patients and health personnel as well as qualitative interviews to analyse hypnotic and sedative prescriptions and to get deeper insight into the attitudes and experiences of hospital staff and GPs.
- Interventions for reducing the use of hypnotics and sedatives will be developed in focus groups with all relevant stakeholders to support compliance.
- The success of the interventions will strongly depend upon the willingness of the hospital staff and GPs to change familiar and established workflows and implement new strategies in handling patients with sleeping problems.

## Abstract

**Introduction.** Hypnotics and sedatives, especially benzodiazepines and Z drugs, are frequently prescribed for longer periods than recommended – in spite of potential risks for patients. Any intervention to improve this situation has to take into account the interplay between different actors, interests and needs. The ultimate goal of this study is to develop—together with the professionals involved—ideas for reducing the use of hypnotics and sedatives and then to implement and evaluate adequate interventions in the hospital and at the primary-secondary care interface.

**Methods and analysis.** The study will take place in a regional hospital in northern Germany and in some general practices in this region. We will collect data from doctors, nurses, patients and a major social health insurer to define the problem from multiple perspectives. These data will be explored and discussed with relevant stakeholders to develop interventions. The interventions will be implemented and, in a last step, evaluated. Both quantitative and qualitative data, including surveys, interviews, chart reviews and secondary analysis of social health insurance data, will be collected to obtain a full understanding of the frequency and the reasons for using hypnotics and sedatives.

**Ethics and dissemination.** Approval has been granted from the ethics review committee of the University Medical Center Göttingen, Germany. Results will be disseminated to researchers, clinicians and health planners in peer-reviewed journal articles and conference publications. One or more dissemination events will be held locally during continuous professional development events for local professionals, including (but not confined to) the study participants.

## INTRODUCTION

Hypnotic and sedative drugs, especially benzodiazepines and Z-drugs are frequently prescribed and in many cases for longer periods than recommended – in spite of the potential risks for patients such as addiction, falls, cognitive impairment and depressive symptoms [[1–4]]. These drugs are often started during an acute situation, for example during a personal crisis or hospital stay. It seems that in these cases, drugs such as benzodiazepines and Z-drugs are given because of a perceived lack of alternative treatment options [5] or because physicians regard other medical issues with higher priority than restriction of hypnotics and sedatives [6]

In the hospital setting, the different professional groups may play a role in the relatively high level of hypnotic and sedative prescribing. While doctors are responsible for diagnosis and treatment (i.e. prescription of drugs), nurses dispense and document the use of p.r.n.<sup>1</sup> drugs. The decision of when to administer a p.r.n. drug is generally left to the nurse. Once a drug has been given in the hospital setting, it becomes possible that its use is carried over into primary care [7]. Such chain-reactions between primary and secondary care have been described for other drugs, such as proton pump inhibitors [9, 8], but not hypnotics and sedatives.

To study the knowledge and attitudes of the professionals involved can give insight to the reasons for high benzodiazepine and Z-drug use. Hoffmann et al. [10] surveyed German general practitioners (GPs) about the risks and benefits of these drugs, discovering that Z-drugs are perceived to be more effective and less harmful than benzodiazepines, although there is little evidence to support this [11]. However, the attitudes of hospital doctors and nurses towards these commonly used drugs are unknown.

Hypnotic and sedative use could also be influenced by patient preferences. Patient satisfaction and (perceived, short-term) improvement of quality of life may motivate prescriptions. Over 90% of general practice patients taking benzodiazepines reported at least one benefit and 50% of respondents reported that they “feel better overall” [12]. Due to this kind of “magic bullet” potential of benzodiazepines and Z-drugs, GPs might prescribe them because they feel overwhelmed by the psychosocial problems of their patients [13]. However, we do not know whether a positive experience in the primary care setting may motivate patients to ask for a

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1 These drugs are labeled “p.r.n. drugs” [from Latin: “pro re nata”; meaning “as needed” or “as the situation arises”].

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sleeping pill in the hospital and, vice versa, whether a positive experience in the hospital may be a reason why patients ask their primary care physician to continue this drug after discharge.

In Germany, it is possible for doctors to prescribe drugs for social health insurance patients via so-called “private prescriptions” [14, 15]. In this case, the patient pays the entire cost for the drugs out of pocket. Since social health insurers have no record of these prescriptions, it may be possible that physicians prescribe drugs associated with abuse as private prescriptions to avoid liability issues. Looking at pharmacy data, Hoffmann et al. found that private prescriptions made up nearly half (49%) of all prescriptions for zolpidem, a commonly-prescribed Z-drug [16]. However, we know very little about the doctors’ reasons and motives for issuing private prescriptions.

Any intervention to reduce the prescription and use of hypnotics and sedatives has to take into account this interplay between different actors, interests and needs. Therefore we will study

- The frequency of hypnotic and sedative use during hospitalization
- The continuation or discontinuation of these drugs in primary care
- The attitudes of hospital doctors and nurses towards hypnotics and sedatives
- The reasons for beginning hypnotic and sedative prescriptions in both primary care and in hospital, including the use of private prescriptions and
- The experience of hospitalized patients with these drugs.

The ultimate goal of this study is to develop—together with the professionals involved—ideas for reducing the use of hypnotics and sedatives and then to implement and evaluate adequate interventions in the hospital and at the primary-secondary care interface.

## METHODS AND ANALYSIS

This two-year study makes use of a close co-operation between a university department of general practice, a regional general hospital, a number of primary care practices in the region, and a large social health insurer. The framework for designing and evaluating complex interventions to improve health care from Campbell et al. will be used in a supporting manner to guide the research and to develop an intervention [18]. Figure 1 shows the three phases of the project. First, we will collect data from doctors, nurses, patients and a social health insurer to define the problem from multiple perspectives. Second, we will explore these data with relevant stakeholders to develop ideas for an intervention. Third, the intervention will be implemented and evaluated.

Insert Figure 1 here

### Phase 1: Data collection and analysis

Five different data sources or groups of informants will be addressed, using both quantitative and qualitative methods of data collection and analysis.

#### (1) Hospital chart review

**Aim.** To determine the amount of hypnotics and sedatives administered in a regional hospital and possible patient characteristics associated with administration.

**Data source and data collection.** This retrospective chart review will include all patients  $\geq 65$  years who were hospitalised in a defined period of time. Patients of all wards in the hospital (internal medicine, geriatrics, trauma surgery, general surgery, urology, plastic surgery, otolaryngology) will be included. Patients without at least one overnight stay and cases of death will be excluded. Anonymized data will be collected from the clinical records of the patients using a computer-based form. It will be password-secured and stored on the security servers of the University of Göttingen. The data will include the following information:

- Age and sex of the patient
- Duration of hospital stay
- Referral from (home, other hospital, rehabilitation or nursing home)

- Discharge to (home, other hospital, rehabilitation or nursing home).
- Hospital ward
- Actual diagnosis and other diagnoses
- Addictive disorders
- Prescribed and administered hypnotics and sedatives
- Dosages and number of times hypnotic and sedative drugs were taken
- Medication on admission
- Discharge medication.

**Data analysis.** The absolute and relative number of patients who receive one or more benzodiazepines, Z drugs, antidepressants and antipsychotics during their hospital stay will be analysed. Predictors for the prescription of hypnotics and sedatives, such as patient age and gender, condition or the hospital ward will be identified by multivariate logistic regression analyses.

## (2) Secondary analysis of health insurance data

**Aim:** To ascertain the overall influence of hospitalization on the prescription of anxiolytics and hypnotics and sedatives, especially benzodiazepines and Z drugs in outpatient care.

**Data source and data collection.** Our data base comprises primary care prescription data from all patients who (1) live in the federal states of Berlin, Brandenburg and Mecklenburg-West Pomerania and (2) are insured by one of the largest social health insurers in Germany. We will select all patients who were hospitalized in 2012 and compare their prescriptions before and after hospitalization. The following data will be available:

- Pseudonymised identification number of the insured person, including age and sex.
- Dates of hospital admission and discharge, including the hospital wards.
- ATC-Code and pack size of each prescription.

As social health insurance claim data in Germany do not contain any information about prescriptions in hospital, the analysis will be restricted to outpatient-dispensed prescriptions.

**Data analysis.** At the patient level, we will compare the number of benzodiazepines and Z drugs (ATC codes N05BA, N05CD, N05CF) dispensed in the primary care sector before and after hospitalisation. We will define a prescription of benzodiazepines and Z drugs as a 'new

prescription' if a patient has not received such a drug during 50 days before hospitalisation but receives it during the 50 days following a hospitalisation, and as a 'long-term medication' if repeat prescriptions occur in the second 50 days after hospitalisation. These periods of time were chosen because a normal prescription typically comprises a package of up to 50 units (e.g. tablets). Statistical analysis will include, besides others, the McNemar test for dependent samples.

### (3) Survey of hospital doctors and nurses

**Aim.** To understand the knowledge and attitudes of hospital doctors and nurses with regard to hypnotics and sedatives, especially in terms of their risks and benefits.

**Data source and data collection.** All doctors (~120) and nurses (~260) working in the cooperating general hospital will be invited to participate in the survey. A previously published questionnaire for GPs [19] will be adapted to the hospital situation and distributed to all doctors and nurses together with their pay checks. The study team will promote the study with informative posters and personally invite employees to participate in the study, for example during routine meetings.

**Data analysis.** We will compare doctors' and nurses' points of view about the frequency of use, benefits and harms of hypnotics and sedatives, differentiating between benzodiazepines and Z drugs. In a multivariate logistic regression, we will analyse whether the likelihood of prescribing or dispensing a hypnotic or sedative drug increases according to medical speciality or ward (surgery, internal medicine, geriatrics), professional group (doctors or nurses) and years of experience.

### (4) Survey of patients

**Aim.** To compare patients' self-reported use of sleeping pills in the hospital with the data from the hospital records, and to survey patients' experiences of effects and side effects, and their attitudes towards use of these drugs at home.

**Data source and data collection.** All inpatients  $\geq 65$  yrs. will be personally interviewed in a standardized format one day before or on the day of their hospital discharge until 500 patients will be included. Data from consenting patients will be matched with their patient file information on the use of benzodiazepines, Z drugs, mirtazapine, melperon or other hypnotics and sedatives. Data will be stored and analyzed in a pseudonymized form.

**Data analysis.** Interview responses will be analysed descriptively. To determine possible predictors for the wish to receive sleeping pills also after discharge, age, gender, hospital ward will be included in multivariate models. Agreement between the patients' reported use of hypnotics or sedatives and the hospital file will be determined by the kappa statistics.

#### (5) Interviews with hospital doctors, nurses and GPs

**Aim.** To understand the utilization of hypnotics and sedatives from the prescriber and dispenser perspective and to reconstruct the decision making and prescribing processes at the primary-secondary care interface.

**Data source and data collection.** The sample of interview partners should comprise 10 to 12 participants from each occupational group (hospital doctors, nurses, GPs). Hospital doctors and nurses will be recruited from the regional general hospital through word-of-mouth and telephone requests. GPs will be recruited by telephone or face-to-face contacts. Sampling will consider gender, age, job function and length of experience, aiming at maximum variability. The sample of GPs will also consider the practice location. Semi-structured interviews will last approximately 30-45 min. The interviews will be recorded and transcribed.

In accordance with recommended principles for conducting qualitative research, the interviews will begin with a narrative opening question; however, a self-developed topic guide will provide a flexible framework to explore beliefs that were not spontaneously covered in the participants' initial narrative.

The topic guide will be developed on basis of the previous quantitative survey and a literature review. Topics will include: experiences and attitudes regarding the prescription and handling of hypnotics and sedatives, external influences such as reimbursement method and physician-patient relations, the possibility of "private prescriptions", knowledge about the benefits and risks of hypnotics and sedatives, alternative therapies for insomnia, critical incidents and requested support.

**Data analysis.** The interviews will be analysed according to Mayring's qualitative content analysis [20]. Materials will be coded using an inductive procedure. Categories obtained will be discussed by an inter-professional research team with expertise in hospital geriatrics, family medicine, nursing science, health services research and sociology to validate ratings and achieve consensus.

## Phase 2: Participatory development of interventions

To take the complexity of the situation into account, we will invite all relevant stakeholders, especially practitioners at the grass-roots level, as partners in the research process [21]. These partners will join us to discuss and develop interventions with the aim of reducing the prescription and use of hypnotics and sedatives. The most important component of such a participatory approach [21] will be a series of focus groups with hospital doctors, nurses and GPs to discuss the phase 1 results. Each group will consist of approximately ten participants. Each focus group will start with a short feedback on our previously collected quantitative and qualitative data. We will then try to stimulate a discussion about how to change the situation. Ample room will be given to the multiple views of the problem in order to guarantee that the different needs of the participants can be addressed and considered when developing ideas for interventions.

During the sessions, preliminary results will be compiled following by the Knowledge Mapping Method [22]. A final synopsis will be circulated among all members [18].

## Phase 3: Implementation and evaluation of interventions

The final phase of the project will be based on the results of the data collection (phase 1) and the focus group discussions (phase 2) and include the implementation and evaluation of interventions.

### Implementation of interventions

A successful implementation of interventions depends, besides others, on the target audience's willingness to change behavior. We will have to consider a variety of attitudes and opinions of nurses, hospital doctors and GPs as well as a variety of organizational structures. For example, nurses are often the first health professionals to be contacted about sleeping problems in hospitals. In primary care, however, patients typically address their sleep problems directly to their GP. Therefore, it will be necessary to develop interventions which address both the actions and strategies of the individuals involved as well as the organizational structures of their professional working environment.

Interventions may involve the following topics:

- Discussing the risks and adverse effects of hypnotics and sedatives within the inter-professional team, including how to inform patients about risks and possible alternatives, including non-pharmacological strategies
- Improving inter-professional communication lines in challenging situations and developing a team spirit for balancing patient needs and workplace demands
- Implementing administrative measures (e.g. a standardized care pathway for patients with insomnia, quality management indicators) for handling hypnotics and sedatives.

### Evaluation

The evaluation of the interventions will address two aspects: (i) feasibility and (ii) effectiveness, including the following questions:

- Will all target groups accept, and participate in, the interventions?
- Will the participants be satisfied with the interventions?
- Can the interventions reduce the amount of hypnotics and sedatives being prescribed in the hospital and in general practice?

The research team will record and analyse quantitative data about the participation rates of the different professional groups in intervention activities, e.g. how many nurses participated, from which wards, etc. in order to measure whether all relevant professional groups could be reached. Participants in intervention activities, e.g. a workshop about the treatment of sleeping problems, will be asked to fill in a survey about their satisfaction with the workshop, its relevance and remaining knowledge gaps regarding hypnotic and sedative drugs.

After the interventions, hospital employees will be asked to self-rate their competence in handling hypnotic and sedative drugs within the framework of a regular employee survey. The hospital pharmacy will provide benchmarking data in terms of the type and amounts of hypnotic and sedative drugs dispensed in the different departments before and after the interventions.

A larger, controlled effectiveness trial of the intervention featuring clinical outcomes is outside the scope of this project and requires additional funding.

## DISCUSSION

Following the framework for designing and evaluating complex interventions [18], we will collect data from various sources (see phase 1) to explore the context and structural surrounding conditions that influence the prescription and use of hypnotics and sedatives and then bring together all professional parties involved to develop interventions (see phase 2) that help to avoid unnecessary prescriptions and use of hypnotics and sedatives in primary and secondary health care. The evaluation will focus on both feasibility and effectiveness of the interventions (see phase 3).

### Strengths and limitations

Due to the close co-operation between a university department and a regional general hospital, this project will have the opportunity to investigate the attitudes and experiences of doctors and nurses concerning hypnotics and sedatives and thus try to reconstruct the prescribing and dispensing process at the primary-secondary care interface. Other studies have concentrated on individual actors of the primary-secondary care interface separately [10, 12, 23, 24] whereas we will look at the interaction between professional groups, patients and settings and include all wards. This design will contribute to a comprehensive description of the problem.

To measure the frequency of hypnotics and sedatives, we will use different data sources and different methods, namely the combination of a hospital chart review and a secondary analysis of social health insurance data. This design will contribute to the validity of our data about the use of hypnotics and sedatives in the hospital and at the primary-secondary interface. Our research will be dependent on well-documented hospital charts and social health insurance records. The analysis of continuation or discontinuation of these drugs on the interface between hospital and primary care will be dependent upon the completeness of discharge letters.

With regard to the recruitment of interviewees, we expect a selection bias: individuals who are sensitive to the problems and risks associated with hypnotics and sedatives will be more likely to participate. Furthermore, it could be possible that we obtain socially desirable answers in both surveys as well as semi-structured interviews.

For the patient survey, we will not consider patients who suffer from severe forms of dementia as interview partners; consequently, we cannot explore the perspectives of these patients, who are often treated with hypnotics and sedatives.

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In terms of a sustainable development, it would be desirable to extend the inter-professional intervention created here to other hospitals, family practices and/or quality circles. A further aim will be to develop a larger trial to evaluate the effectiveness of an inter-professional intervention for reducing hypnotic and sedative use in hospitals and/or primary care.

For peer review only

## ETHICS AND DISSEMINATION

Ethical approval was obtained from University of Göttingen Ethics Committee (ref number 25/2/15).

Patient and staff information sheets will be distributed on the wards and clinical areas before and during the study. Before the study, the researchers will spend time on each ward to make the staff aware of the study, respond to any queries about the study and hand them information sheets. All participants will receive written information sheets to provide written informed consent. All person-related data will be collected and treated according to current data privacy legislation. Medical and nursing staff as well as GPs and patients participating in the study will be assigned a unique participant identifier. Clinical records included will be also assigned a unique participant identifier. The list of clinical records included, participant identifier and associated identification numbers will be kept separate from the data collection in the university department. This data-key list will be destroyed at the end of the study.

Results will be disseminated among researchers, clinicians, medicals schools, nursing schools and health planners in peer-reviewed journal articles and conference publications. Additionally, the findings of the research in the hospital setting will be reported in the hospital staff magazine. Local events for continuous professional development will share the research results among local professionals, including (but not confined to) the study participants.

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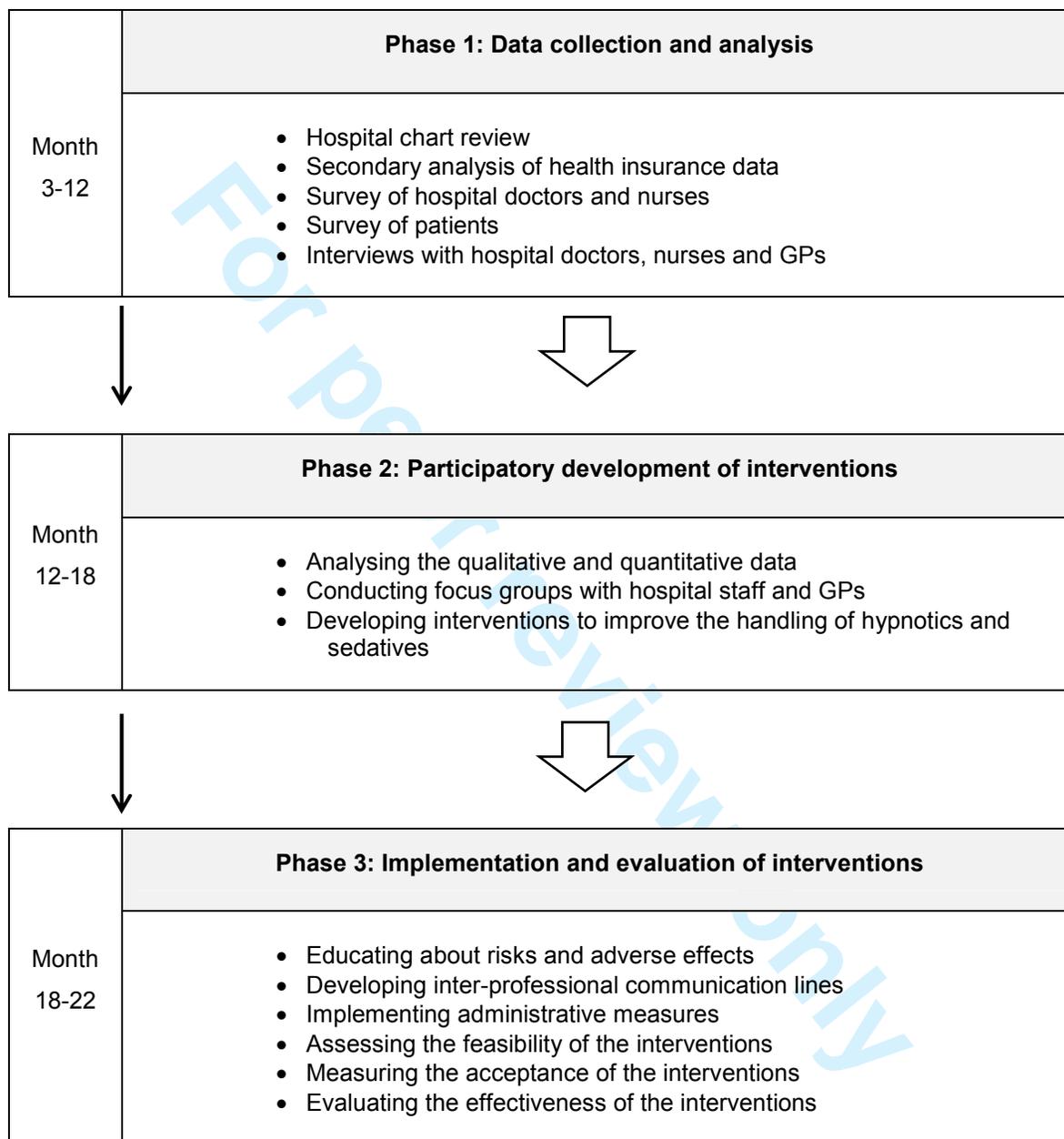
**Authors' contributions.** All authors contributed to the design of the research. EHP, RN and WH are the initiators and primary supervisors of the project. SH and VW are two of the main researchers and drafted the manuscript. KS is responsible for the chart review; TG is responsible for the secondary analysis of the health insurance data. All authors contributed to the manuscript and approved the final version.

**Competing interests.** The authors declare that they have no conflicts of interests.

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**Figure 1:** Flow chart of study phases

# BMJ Open

## Understanding and reducing the prescription of hypnotics and sedatives at the interface of hospital care and general practice: A protocol for a mixed-methods study

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4 Understanding and reducing the prescription of hypnotics and sedatives  
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6 at the interface of hospital care and general practice:  
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8 A protocol for a mixed-methods study  
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**Key words** drug utilization review, hospitals; hypnotics and sedatives, attitude of health  
personnel, continuity of patient care, family practice

## 1 **Abstract**

2 **Introduction.** Hypnotics and sedatives, especially benzodiazepines and Z drugs, are frequently  
3 prescribed for longer periods than recommended – in spite of potential risks for patients. Any  
4 intervention to improve this situation has to take into account the interplay between different  
5 actors, interests and needs. The ultimate goal of this study is to develop—together with the  
6 professionals involved—ideas for reducing the use of hypnotics and sedatives and then to  
7 implement and evaluate adequate interventions in the hospital and at the primary-secondary  
8 care interface.

9  
10 **Methods and analysis.** The study will take place in a regional hospital in northern Germany and  
11 in some general practices in this region. We will collect data from doctors, nurses, patients and a  
12 major social health insurer to define the problem from multiple perspectives. These data will be  
13 explored and discussed with relevant stakeholders to develop interventions. The interventions  
14 will be implemented and, in a last step, evaluated. Both quantitative and qualitative data,  
15 including surveys, interviews, chart reviews and secondary analysis of social health insurance  
16 data, will be collected to obtain a full understanding of the frequency and the reasons for using  
17 hypnotics and sedatives.

18  
19 **Ethics and dissemination.** Approval has been granted from the ethics review committee of the  
20 University Medical Center Göttingen, Germany. Results will be disseminated to researchers,  
21 clinicians and health planners in peer-reviewed journal articles and conference publications.  
22 One or more dissemination events will be held locally during continuous professional  
23 development events for local professionals, including (but not confined to) the study  
24 participants.

## 1 Strengths and limitations of this study

- 2 • This study makes use of a close co-operation between a university department of general  
3 practice, a regional general hospital, a number of primary care practices and a large social  
4 health insurer to study the use of hypnotics and sedatives in the hospital and at the  
5 primary-secondary care interface.  
6
- 7 • The mixed-methods design will combine insurance data, patient chart reviews,  
8 standardized surveys of patients and health personnel as well as qualitative interviews to  
9 analyse hypnotic and sedative prescriptions and to get deeper insight into the attitudes and  
10 experiences of hospital staff and GPs.  
11
- 12 • Interventions for reducing the use of hypnotics and sedatives will be developed in focus  
13 groups with all relevant stakeholders to support compliance.  
14
- 15 • The success of the interventions will strongly depend upon the willingness of the hospital  
16 staff and GPs to change familiar and established workflows and implement new strategies  
17 in handling patients with sleeping problems.  
18

## 1 INTRODUCTION

2 Hypnotic and sedative drugs, especially benzodiazepines and Z-drugs are frequently prescribed  
3 and in many cases for longer periods than recommended – in spite of the potential risks for  
4 patients such as addiction, falls, cognitive impairment and depressive symptoms [[1–4]]. These  
5 drugs are often started during an acute situation, for example during a personal crisis or hospital  
6 stay. It seems that in these cases, drugs such as benzodiazepines and Z-drugs are given because  
7 of a perceived lack of alternative treatment options [5] or because physicians regard other  
8 medical issues with higher priority than restriction of hypnotics and sedatives [6]

9 In the hospital setting, the different professional groups may play a role in the relatively high  
10 level of hypnotic and sedative prescribing. While doctors are responsible for diagnosis and  
11 treatment (i.e. prescription of drugs), nurses dispense and document the use of p.r.n.<sup>1</sup> drugs.  
12 The decision of when to administer a p.r.n. drug is generally left to the nurse. Once a drug has  
13 been given in the hospital setting, it becomes possible that its use is carried over into primary  
14 care [7]. Such chain-reactions between primary and secondary care have been described for  
15 other drugs, such as proton pump inhibitors [8, 9], but not hypnotics and sedatives. We only  
16 know from a recently published survey that German GPs [10] complain about hospital discharge  
17 letters in which sleeping pills are recommended without any need in the patient's home.

18 To study the knowledge and attitudes of the professionals involved can give insight to the  
19 reasons for high benzodiazepine and Z-drug use. Hoffmann et al. [11] surveyed German general  
20 practitioners (GPs) about the risks and benefits of these drugs, discovering that Z-drugs are  
21 perceived to be more effective and less harmful than benzodiazepines, although there is little  
22 evidence to support this [12]. However, the attitudes of hospital doctors and nurses towards  
23 these commonly used drugs are unknown.

24 Hypnotic and sedative use could also be influenced by patient preferences. Patient satisfaction  
25 and (perceived, short-term) improvement of quality of life may motivate prescriptions. Over  
26 90% of general practice patients taking benzodiazepines reported at least one benefit and 50%  
27 of respondents reported that they “feel better overall” [13]. Due to this kind of “magic bullet”  
28 potential of benzodiazepines and Z-drugs, GPs might prescribe them because they feel  
29 overwhelmed by the psychosocial problems of their patients [14]. However, we do not know

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1 These drugs are labeled “p.r.n. drugs” [from Latin: “pro re nata”; meaning “as needed” or “as the situation arises”].

1 whether a positive experience in the primary care setting may motivate patients to ask for a  
2 sleeping pill in the hospital and, vice versa, whether a positive experience in the hospital may be  
3 a reason why patients ask their primary care physician to continue this drug after discharge.

4 In Germany, it is possible for doctors to prescribe drugs for social health insurance patients via  
5 so-called “private prescriptions” [15, 16]. In this case, the patient pays the entire cost for the  
6 drugs out of pocket. Since social health insurers have no record of these prescriptions, it may be  
7 possible that physicians prescribe drugs associated with abuse as private prescriptions to avoid  
8 liability issues. Looking at pharmacy data, Hoffmann et al. found that private prescriptions made  
9 up nearly half (49%) of all prescriptions for zolpidem, a commonly-prescribed Z-drug [17].  
10 However, we know very little about the doctors’ reasons and motives for issuing private  
11 prescriptions.

12 Any intervention to reduce the prescription and use of hypnotics and sedatives has to take into  
13 account this interplay between different actors, interests and needs. Therefore we will study

- 14 • The frequency of hypnotic and sedative use during hospitalization
- 15 • The continuation or discontinuation of these drugs in primary care
- 16 • The attitudes of hospital doctors and nurses towards hypnotics and sedatives
- 17 • The reasons for beginning hypnotic and sedative prescriptions in both primary care and in  
18 hospital, including the use of private prescriptions and
- 19 • The experience of hospitalized patients with these drugs.

20 The ultimate goal of this study is to develop—together with the professionals involved—ideas  
21 for reducing the use of hypnotics and sedatives and then to implement and evaluate adequate  
22 interventions in the hospital and at the primary-secondary care interface.

## METHODS AND ANALYSIS

This two-year study makes use of a close co-operation between a university department of general practice, a regional general hospital, a number of primary care practices in the region, and a large social health insurer. The framework for designing and evaluating complex interventions to improve health care from Campbell et al. will be used in a supporting manner to guide the research and to develop an intervention [18]. Figure 1 shows the three phases of the project. First, we will collect data from doctors, nurses, patients and a social health insurer to define the problem from multiple perspectives. Second, we will explore these data with relevant stakeholders to develop ideas for an intervention. Third, the intervention will be implemented and evaluated.

Insert Figure 1 here

### Phase 1: Data collection and analysis

Five different data sources or groups of informants will be addressed, using both quantitative and qualitative methods of data collection and analysis.

#### (1) Hospital chart review

**Aim.** To determine the amount of hypnotics and sedatives administered in a regional hospital and possible patient characteristics associated with administration.

**Data source and data collection.** This retrospective chart review will include all patients  $\geq 65$  years who were hospitalised in a defined period of time. Patients of all wards in the hospital (internal medicine, geriatrics, trauma surgery, general surgery, urology, plastic surgery, otolaryngology) will be included. Patients without at least one overnight stay and cases of death will be excluded. Anonymized data will be collected from the clinical records of the patients using a computer-based form. It will be password-secured and stored on the security servers of the University of Göttingen. The data will include the following information:

- Age and sex of the patient
- Duration of hospital stay
- Referral from (home, other hospital, rehabilitation or nursing home)

- 1 • Discharge to (home, other hospital, rehabilitation or nursing home).
- 2 • Hospital ward
- 3 • Actual diagnosis and other diagnoses
- 4 • Addictive disorders
- 5 • Prescribed and administered hypnotics and sedatives
- 6 • Dosages and number of times hypnotic and sedative drugs were taken
- 7 • Medication on admission
- 8 • Discharge medication.

9 **Data analysis.** The absolute and relative number of patients who receive one or more  
10 benzodiazepines, Z drugs, antidepressants and antipsychotics during their hospital stay will be  
11 analysed. Predictors for the prescription of hypnotics and sedatives, such as patient age and  
12 gender, condition or the hospital ward will be identified by multivariate logistic regression  
13 analyses.

## 14 (2) Secondary analysis of health insurance data

15 **Aim:** To ascertain the overall influence of hospitalization on the prescription of anxiolytics and  
16 hypnotics and sedatives, especially benzodiazepines and Z drugs in outpatient care.

17 **Data source and data collection.** Our data base comprises primary care prescription data from  
18 all patients who (1) live in the federal states of Berlin, Brandenburg and Mecklenburg-West  
19 Pomerania and (2) are insured by one of the largest social health insurers in Germany. We will  
20 select all patients who were hospitalized in 2012 and compare their prescriptions before and  
21 after hospitalization. The following data will be available:

- 22 • Pseudonymised identification number of the insured person, including age and sex.
- 23 • Dates of hospital admission and discharge, including the hospital wards.
- 24 • ATC-Code and pack size of each prescription.

25 As social health insurance claim data in Germany do not contain any information about  
26 prescriptions in hospital, the analysis will be restricted to outpatient-dispensed prescriptions.

27 **Data analysis.** At the patient level, we will compare the number of benzodiazepines and Z drugs  
28 (ATC codes N05BA, N05CD, N05CF) dispensed in the primary care sector before and after  
29 hospitalisation. We will define a prescription of benzodiazepines and Z drugs as a 'new

1 prescription' if a patient has not received such a drug during 50 days before hospitalisation but  
2 receives it during the 50 days following a hospitalisation, and as a 'long-term medication' if  
3 repeat prescriptions occur in the second 50 days after hospitalisation. These periods of time  
4 were chosen because a normal prescription typically comprises a package of up to 50 units (e.g.  
5 tablets). Statistical analysis will include, besides others, the McNemar test for dependent  
6 samples.

### 7 8 (3) Survey of hospital doctors and nurses

9 **Aim.** To understand the knowledge and attitudes of hospital doctors and nurses with regard to  
10 hypnotics and sedatives, especially in terms of their risks and benefits.

11 **Data source and data collection.** All doctors (~120) and nurses (~260) working in the  
12 cooperating general hospital will be invited to participate in the survey. A previously published  
13 questionnaire for GPs [19] will be adapted to the hospital situation and distributed to all doctors  
14 and nurses together with their pay checks. The study team will promote the study with  
15 informative posters and personally invite employees to participate in the study, for example  
16 during routine meetings.

17 **Data analysis.** We will compare doctors' and nurses' points of view about the frequency of use,  
18 benefits and harms of hypnotics and sedatives, differentiating between benzodiazepines and Z  
19 drugs. In a multivariate logistic regression, we will analyse whether the likelihood of prescribing  
20 or dispensing a hypnotic or sedative drug increases according to medical speciality or ward  
21 (surgery, internal medicine, geriatrics), professional group (doctors or nurses) and years of  
22 experience. A special focus will be given to contrasting the perceptions of hospital doctors and  
23 nurses. First, we will contrast each group's perception of how often benzodiazepines and Z-  
24 drugs are prescribed (doctors) and dispensed (nurses). Also, we will look in detail at how each  
25 professional group perceives the benefits and side effects of these drugs.

### 26 (4) Survey of patients

27 **Aim.** To compare patients' self-reported use of sleeping pills in the hospital with the data from  
28 the hospital records, and to survey patients' experiences of effects and side effects, and their  
29 attitudes towards use of these drugs at home.

30 **Data source and data collection.** All inpatients  $\geq 65$  yrs. will be personally interviewed in a  
31 standardized format one day before or on the day of their hospital discharge until 500 patients

1 will be included. Data from consenting patients will be matched with their patient file  
2 information on the use of benzodiazepines, Z drugs, mirtazapine, melperon or other hypnotics  
3 and sedatives. Data will be stored and analyzed in a pseudonymized form.

4 **Data analysis.** Interview responses will be analysed descriptively. To determine possible  
5 predictors for the wish to receive sleeping pills also after discharge, age, gender, hospital ward  
6 will be included in multivariate models. Agreement between the patients' reported use of  
7 hypnotics or sedatives and the hospital file will be determined by the kappa statistics.

#### 8 (5) Interviews with hospital doctors, nurses and GPs

9 **Aim.** To understand the utilization of hypnotics and sedatives from the prescriber and dispenser  
10 perspective – particularly in hospital care – and to reconstruct the decision making and  
11 prescribing processes at the primary-secondary care interface. Research questions which guide  
12 this study part are: Why do hospital doctors, nurses and GPs prescribe/dispense hypnotics and  
13 sedatives; what are the trigger and reasons? Which factors influence an increased use of  
14 hypnotics and sedatives (e.g. high workload, lack of time, ambiguous division of labour, pressure  
15 to act)? Since these are rather sensitive topics, they will be addressed in an open and  
16 unobtrusive way so that our interview partners feel encouraged to talk about them.

17 **Data source and data collection.** The sample of interview partners should comprise 10 to 12  
18 participants from each occupational group (hospital doctors, nurses, GPs). Hospital doctors and  
19 nurses will be recruited from the regional general hospital through word-of-mouth and  
20 telephone requests. GPs will be recruited by telephone or face-to-face contacts. Sampling will  
21 consider gender, age, job function and length of experience, aiming at maximum variability. The  
22 sample of GPs will also consider the practice location. Semi-structured interviews (see  
23 Appendices 1-3 for interview guidelines) will last approximately 30-45 min. The interviews will  
24 be recorded and transcribed.

25 In accordance with recommended principles for conducting qualitative research, the interviews  
26 will begin with a narrative opening question; however, a self-developed topic guide will provide  
27 a flexible framework to explore beliefs that were not spontaneously covered in the participants'  
28 initial narrative.

29 The topic guide will be developed on basis of the previous quantitative survey and a literature  
30 review. Topics will include: experiences and attitudes regarding the prescription and handling of  
31 hypnotics and sedatives, external influences such as reimbursement method and physician-

1 patient relations, the possibility of “private prescriptions”, knowledge about the benefits and  
2 risks of hypnotics and sedatives, alternative therapies for insomnia, critical incidents and  
3 requested support.

4 **Data analysis.** The interviews will be analysed according to Mayring’s qualitative content  
5 analysis [19]. Materials will be coded using an inductive procedure. Categories obtained will be  
6 discussed by an inter-professional research team with expertise in hospital geriatrics, family  
7 medicine, nursing science, health services research and sociology to validate ratings and achieve  
8 consensus.

## 9 **Phase 2: Participatory development of interventions**

10 To take the complexity of the situation into account, we will invite all relevant stakeholders,  
11 especially practitioners at the grass-roots level, as partners in the research process [20]. These  
12 partners will join us to discuss and develop interventions with the aim of reducing the  
13 prescription and use of hypnotics and sedatives. The most important component of such a  
14 participatory approach [20] will be a series of focus groups with hospital doctors, nurses and GPs  
15 to discuss the phase 1 results. Each group will consist of approximately ten participants. Each  
16 focus group will start with a short feedback on our previously collected quantitative and  
17 qualitative data. We will then try to stimulate a discussion about how to change the situation.  
18 Ample room will be given to the multiple views of the problem in order to guarantee that the  
19 different needs of the participants can be addressed and considered when developing ideas for  
20 interventions. We will reflect upon the needs and input from the local stakeholders in light of  
21 the current state of research about effective interventions for reducing hypnotics and sedatives.  
22 During the sessions, preliminary results will be compiled following by the Knowledge Mapping  
23 Method [21] . A final synopsis will be circulated among all members [20].

## 24 **Phase 3: Implementation and evaluation of interventions**

25 The final phase of the project will be based on the results of the data collection (phase 1) and  
26 the focus group discussions (phase 2) and include the implementation and evaluation of  
27 interventions.

### 28 **Implementation of interventions**

29 A successful implementation of interventions depends, besides others, on the target audience’s  
30 willingness to change behavior. We will have to consider a variety of attitudes and opinions of

1 nurses, hospital doctors and GPs as well as a variety of organizational structures. For example,  
2 nurses are often the first health professionals to be contacted about sleeping problems in  
3 hospitals. In primary care, however, patients typically address their sleep problems directly to  
4 their GP. Therefore, it will be necessary to develop interventions which address both the actions  
5 and strategies of the individuals involved as well as the organizational structures of their  
6 professional working environment.

7 Interventions may involve the following topics:

- 8 • Discussing the risks and adverse effects of hypnotics and sedatives within the inter-  
9 professional team, including how to inform patients about risks and possible alternatives,  
10 including non-pharmacological strategies
- 11 • Improving inter-professional communication lines in challenging situations and developing a  
12 team spirit for balancing patient needs and workplace demands
- 13 • Implementing administrative measures (e.g. a standardized care pathway for patients with  
14 insomnia, quality management indicators) for handling hypnotics and sedatives.

### 15 **Evaluation**

16 The evaluation of the interventions will address two aspects: (i) feasibility and (ii) effectiveness,  
17 including the following questions:

- 18 • Will all target groups accept, and participate in, the interventions?
- 19 • Will the participants be satisfied with the interventions?
- 20 • Can the interventions reduce the amount of hypnotics and sedatives being prescribed in the  
21 hospital and in general practice?

22 The research team will record and analyse quantitative data about the participation rates of the  
23 different professional groups in intervention activities, e.g. how many nurses participated, from  
24 which wards, etc. in order to measure whether all relevant professional groups could be  
25 reached. Participants in intervention activities, e.g. a workshop about the treatment of sleeping  
26 problems, will be asked to fill in a survey about their satisfaction with the workshop, its  
27 relevance and remaining knowledge gaps regarding hypnotic and sedative drugs.

28 After the interventions, hospital employees will be asked to self-rate their competence in  
29 handling hypnotic and sedative drugs within the framework of a regular employee survey. The

- 1 hospital pharmacy will provide benchmarking data in terms of the type and amounts of hypnotic
- 2 and sedative drugs dispensed in the different departments before and after the interventions.
- 3 A larger, controlled effectiveness trial of the intervention featuring clinical outcomes is outside
- 4 the scope of this project and requires additional funding.

For peer review only

## 1 DISCUSSION

2 Following the framework for designing and evaluating complex interventions [18], we will collect  
3 data from various sources (see phase 1) to explore the context and structural surrounding  
4 conditions that influence the prescription and use of hypnotics and sedatives and then bring  
5 together all professional parties involved to develop interventions (see phase 2) that help to  
6 avoid unnecessary prescriptions and use of hypnotics and sedatives in primary and secondary  
7 health care. The evaluation will focus on both feasibility and effectiveness of the interventions  
8 (see phase 3).

### 9 Strengths and limitations

10 Due to the close co-operation between a university department and a regional general hospital,  
11 this project will have the opportunity to investigate the attitudes and experiences of doctors and  
12 nurses concerning hypnotics and sedatives and thus try to reconstruct the prescribing and  
13 dispensing process at the primary-secondary care interface. Other studies have concentrated on  
14 individual actors of the primary-secondary care interface separately [11, 13, 22] whereas we will  
15 look at the interaction between professional groups, patients and settings and include all wards.  
16 This design will contribute to a comprehensive description of the problem.

17 To measure the frequency of hypnotics and sedatives, we will use different data sources and  
18 different methods, namely the combination of a hospital chart review and a secondary analysis  
19 of social health insurance data. This design will contribute to the validity of our data about the  
20 use of hypnotics and sedatives in the hospital and at the primary-secondary interface. Our  
21 research will be dependent on well-documented hospital charts and social health insurance  
22 records. The analysis of continuation or discontinuation of these drugs on the interface between  
23 hospital and primary care will be dependent upon the completeness of discharge letters.

24 Using the hospital charts, it is, on principle, not possible to exactly determine whether the drugs  
25 under study have been administered because of sleeping problems or other reasons. We only  
26 know from exploratory discussions with experts in the hospital that the majority of hypnotics  
27 and sedatives are described for sleeping problems. Moreover, we will compare the patients'  
28 answers about the drugs used in the hospital with the data in the hospital charts. In case of a  
29 high agreement, we can conclude that the drugs under study were, indeed, used for sleeping  
30 problems.

1  
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3  
4 1 With regard to the recruitment of interviewees, we expect a selection bias: individuals who are  
5  
6 2 sensitive to the problems and risks associated with hypnotics and sedatives will be more likely to  
7  
8 3 participate. Furthermore, it could be possible that we obtain socially desirable answers in both  
9  
10 4 surveys as well as semi-structured interviews.

11 5 For the patient survey, we will not consider patients who suffer from severe forms of dementia  
12  
13 6 as interview partners; consequently, we cannot explore the perspectives of these patients, who  
14  
15 7 are often treated with hypnotics and sedatives.

16 8 In terms of a sustainable development, it would be desirable to extend the inter-professional  
17  
18 9 intervention created here to other hospitals, family practices and/or quality circles. A further  
19  
20 10 aim will be to develop a larger trial to evaluate the effectiveness of an inter-professional  
21  
22 11 intervention for reducing hypnotic and sedative use in hospitals and/or primary care.  
23  
24 12

## 1 ETHICS AND DISSEMINATION

2 Ethical approval was obtained from University of Göttingen Ethics Committee (ref number  
3 25/2/15).

4 Patient and staff information sheets will be distributed on the wards and clinical areas before  
5 and during the study. Before the study, the researchers will spend time on each ward to make  
6 the staff aware of the study, respond to any queries about the study and hand them information  
7 sheets. All participants will receive written information sheets to provide written informed  
8 consent. All person-related data will be collected and treated according to current data privacy  
9 legislation. Medical and nursing staff as well as GPs and patients participating in the study will  
10 be assigned a unique participant identifier. Clinical records included will be also assigned a  
11 unique participant identifier. The list of clinical records included, participant identifier and  
12 associated identification numbers will be kept separate from the data collection in the university  
13 department. This data-key list will be destroyed at the end of the study.

14 Results will be disseminated among researchers, clinicians, medicals schools, nursing schools  
15 and health planners in peer-reviewed journal articles and conference publications. Additionally,  
16 the findings of the research in the hospital setting will be reported in the hospital staff  
17 magazine. Local events for continuous professional development will share the research results  
18 among local professionals, including (but not confined to) the study participants.

1 **Funding.** The study is funded by the German Federal Ministry of Health; the research grant was  
2 awarded in a competitive, peer-reviewed procedure (grant number: FKZ-IIA5-2513DSM228).

3 **Authors' contributions.** All authors contributed to the design of the research. EHP, RN and WH  
4 are the initiators and primary supervisors of the project. SH and VW are two of the main  
5 researchers and drafted the manuscript. KS is responsible for the chart review; TG is responsible  
6 for the secondary analysis of the health insurance data. All authors contributed to the  
7 manuscript and approved the final version.

### 8 **COMPETING INTERESTS.**

9 The authors declare that they have no conflicts of interests.

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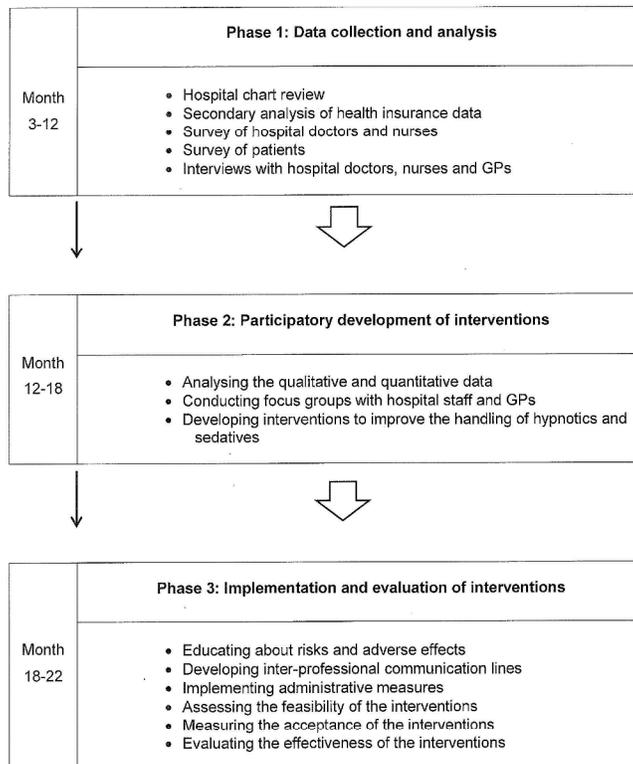


Figure 1: Flow chart of study phases  
210x297mm (300 x 300 DPI)

## Open Interview with Nurses

### Main Narration

#### Narrative-generating Question

As you know, I am interested in your experience in connection with synthetic sedatives and hypnotics in **elderly patients**. I know from my own experience that nurses are particularly important in this connection because they are close to the patient and administer the medication. However, we know very little about the experience of nurses in connection with sedatives and hypnotics. It is therefore important to me to understand your perspective on this.

Please try to remember situations where either the patient asked for sedatives or hypnotics or where you administered sedatives or hypnotics.

Please take your time to recall the situations. It would be helpful if you could describe some details. I am going to simply listen and take notes and refer back to them at some later time.

### Questioning Phase

#### Alternative Treatment Options

Instead of using sedatives and hypnotics, alternative and complementary treatment options are available.

Which alternative treatment options do you prefer in your routines, and why?

Can you tell me about a positive or negative experience in connection with alternative treatment options?

#### Nurse-Patient Relationship

How does the behaviour and personality of a patient (or the nurse-patient relationship) influence the treatment with sedatives and hypnotics?

There may have been a situation when you felt you were influenced by the patient. Please tell me about this.

#### Treatment of Sedatives and Hypnotics in Interdisciplinary Teams

Please tell me about the procedures followed for prescriptions of sedatives and hypnotics when the patient demands them or the doctor orders them. Can you describe how you handle dispensing and prescription of sedatives or hypnotics in the nursing team?

#### Knowledge of Nurses about Effects and Side Effects of Sedatives or Hypnotics

How confident are you about dispensing sedatives or hypnotics?

Appendix 1: Interview Guideline Nurses

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3 **Need for Improvement**  
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5 Which needs for improvement do you see in connection with prescribing sedatives or hypnotics?  
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8 **Conclusion of Interview**  
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10 Is there anything you would like to add to our conversation so far in connection with sedatives and  
11 hypnotics?  
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For peer review only

## Open Interview with General Practitioners

### Main Narration

#### Narrative-generating question

As you already know, our study covers the prescription of sedatives and hypnotics for elderly patients. Scientific and lay journals have published articles that are critical of this subject in recent years. However, very little is known about this, particularly from the perspective of the general practitioners. Please try to remember the last few cases in which you prescribed sedatives or hypnotics and tell me what prompted you to do this.

Please take your time to recall these situations. It would be helpful if you could describe some details. I am going to simply listen and take notes and refer back to them at some later time.

### Questioning Phase

#### Interface Hospital/General Practitioner

It probably happens frequently that patients are given sedatives or hypnotics in hospital. Patients may report favourably about these medications and, directly or indirectly, expect you to prescribe the same medications. Please tell me about the last time where this was the case and describe how it went.

#### Pharmaceutical Guidelines

It appears that in recent years patients have increasingly been prescribed sedatives and hypnotics on private prescriptions. Maybe you are familiar with this phenomenon yourself or have heard of it from colleagues. Please tell me about your experience with this.

#### Alternative Treatment Options

Instead of using sedatives and hypnotics, alternative and complementary treatment options are available. Please tell me whether such treatments would be an option for you, and if so, why.

In which situations do you prefer to use these treatment options?

#### Doctor-Patient Relationship

What roles do behaviour and personality of a patient play in your decision about whether to prescribe sedatives or hypnotics?

There may have been a situation when you felt you were influenced by the patient. Please tell me about this.

#### Handling of Sedatives and Hypnotics in Homes for the Elderly and Nursing Homes

Do you as general practitioner make house calls in homes for the elderly or nursing homes?

Appendix 2: Interview Guideline General Practitioners

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3 Are sedatives and hypnotics an issue there?  
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5 **Experience of Particular or Critical Situations**

6 There must be difficult or critical situations in connection with prescribing sedatives or hypnotics in  
7 your daily routines. Please try to remember them and describe them for me.  
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10 **Need for Improvement**

11 What areas do you see that need improvement in connection with prescribing sedatives or  
12 hypnotics?  
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15

16 **Conclusion of Interview**

17 Is there anything you would like to add to our conversation so far in connection with sedatives and  
18 hypnotics?  
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## Open Interviews with Hospital Doctors

### Main Narration

#### Narrative-generating Question

As you already know, our study covers the prescription of sedatives and hypnotics for elderly patients. Scientific and lay journals have published articles that are critical of this subject in recent years. However, very little is known about this subject, particularly from the perspective of the hospital doctors. Please try to remember the last few cases in which you prescribed sedatives or hypnotics and tell me what prompted you to do this.

Please take your time to recall the situations. It would be helpful if you could describe some details. I am going to simply listen and take notes and refer back to them at some later time.

### Questioning Phase

#### Interface Hospital/General Practitioner

When patients have been treated repeatedly with sedatives or hypnotics in a hospital and are then discharged, is the doctor responsible for further treatment made aware of this? How is this done, and is it effective?

Do you as hospital doctor have other points of contact with general practitioners in connection with the prescription of sedatives and hypnotics?

#### Alternative Treatment Options

Instead of using sedatives and hypnotics, alternative and complementary treatment options are available. Please tell us about your experience with these treatment options and whether you recommend them, for instance, as an alternative to benzodiazepines and Z-substances.

#### Doctor-Patient Relationship

What roles do behaviour and personality of a patient play in your decision about whether to prescribe sedatives or hypnotics?

There may have been a situation when you felt you were influenced by the patient. Please tell me about this.

#### Experience of Particular or Critical Situations

There must be difficult or critical situations in connection with prescribing sedatives or hypnotics in the daily routines in the hospital. Please try to remember them and describe them for me.

Appendix 3: Interview Guideline Hospital Doctors

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3 **Need for Improvement**  
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5 What areas do you see that need improvement in connection with prescribing sedatives or  
6 hypnotics?  
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9 **Conclusion of Interview**  
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11 Is there anything you would like to add to our conversation so far in connection with sedatives and  
12 hypnotics?  
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