



# BMJ Open Evaluating spillover of HIV knowledge from study participants to their network members in a stepped-wedge behavioural intervention in Tanzania

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## ABSTRACT

**Objectives** We aim to describe the social network members of participants of a behavioural intervention, and examine how the effects of the intervention may spillover among network members.

**Design** Secondary analysis of a step-wedge randomised controlled trial.

**Setting** Change agents (CAs) were recruited from waiting rooms of HIV treatment facilities in Dar es Salaam, Tanzania, and their network members (NMs) were recruited directly by CAs.

**Participants** We enrolled 662 CAs in an HIV behavioural intervention. They, along with 710 of their NMs, completed baseline and follow-up interviews from 2011 to 2013.

**Primary and secondary outcomes** The primary outcome of this study was change in NMs' HIV knowledge, and the secondary outcome was whether the NM was lost to follow-up.

**Results** At baseline, many characteristics were different between NMs and CAs. We found a number of NM characteristics significantly associated with follow-up of NMs, particularly female gender (OR=1.64, 95% CI: 1.02 to 2.63) and HIV knowledge (OR=20.0, 95% CI: 3.70 to 125); only one CA variable was significantly associated with NM follow-up: having a private source of water (OR=2.17, 95% CI: 1.33 to 3.57). The 14.2% increase in NMs' HIV knowledge was largely due to CAs feeling empowered to pass on prior knowledge, rather than transmitting new knowledge to their NMs.

**Conclusions** Characteristics of social network members of persons living with HIV persons living with HIV may play a role in study retention. Additionally, the HIV knowledge of these NMs increased largely as a function of CA participation in the intervention, suggesting that intervening among highly-connected individuals may maximise benefits to the potential population for whom spillover can occur.

**Trial registration number** Clinical Trial: NCT01693458; Post-results

## INTRODUCTION

Despite recent decreases in mortality, HIV/AIDS is currently the ninth leading cause of years of life lost globally.<sup>1</sup> Research into eliminating HIV has focussed on two fronts:

## Strengths and limitations of this study

- The recruitment method, focussed on social network members of persons living with HIV, allowed us to access an at-risk population typically not easily accessible via other means, such as direct approach by the study team rather than someone known to the participant.
- The study design of the trial in which this study is nested was an ideal situation in which to employ a mediation analysis that informs our understanding of how this and similar intervention effects may spillover in a population.
- The greater-than-ideal dropout rate of NMs was both a strength in that it allowed us to examine factors associated with dropout, but also a limitation, in that the potential of differential dropout by unmeasured factors may have biased some of our results.

biological and behavioural, which combined have decreased the years of life lost due to HIV by an estimated 51%.<sup>1</sup> Behavioural interventions seek to curb transmission of HIV through reduction of risk behaviour including safer sexual practices and reducing injection drug use.<sup>2-3</sup> Behavioural change also impacts the effectiveness of the biological methods, given that lower adherence is known to often compromise their effectiveness.<sup>4</sup> However, neither biological nor behavioural methods are fully effective without the knowledge of these treatments and preventative behaviours. It is therefore important to increase HIV-related knowledge as a necessary, but not sufficient, step towards achieving the 90-90-90 treatment goals (90% diagnosis, 90% antiretroviral therapy and 90% viral suppression among the treated) and ultimately eliminate HIV.<sup>5</sup>

The importance of adequate HIV knowledge has been recognised for a period of time, as it is often a prerequisite for behavioural

change.<sup>6</sup> It should be noted that increased knowledge does not necessarily translate into behaviour change, as other factors such as motivation and skills also play a role.<sup>6</sup> Despite this, researchers conducted trials among persons living with HIV (PLH) which led to increased HIV knowledge.<sup>7,8</sup> These interventions were group discussions and teaching led by nurses, and motivational interviewing, respectively. Researchers also found that the intervention reduced HIV-risk behaviours concomitantly with an increase in HIV knowledge.<sup>8</sup>

Knowledge gained by participants in these trials can also be freely shared with members of their social network, in what is known as a spillover effect.<sup>9</sup> Specifically, a spillover effect (also known as an indirect or disseminated effect) is one person's exposure affecting another's outcome.<sup>10</sup> In the context of a social network spillover intervention, it corresponds to an individual who was unexposed to an intervention changing their behaviour because they were socially-connected to an individual who did receive the intervention. This is distinct from what is sometimes called behavioural spillover, where changes in a person's behaviour affect other behaviours of that same person.<sup>11</sup> For injection drug users, HIV prevention educational interventions were demonstrated to have spillover effects of HIV prevention education, and subsequent reduced rates of risky behaviours.<sup>12</sup> Studies have also used proxy variables for social network ties such as inviting social network members to watch educational programming<sup>13</sup> or time spent shopping at the market<sup>14</sup> to evaluate spillover effects for HIV knowledge, generally finding evidence for spillover. However, spillover in HIV knowledge between known social network ties generally remains understudied, particularly in sub-Saharan Africa.<sup>15</sup> We therefore aim to determine whether social network members those receiving an HIV behavioural/knowledge intervention also increase their HIV knowledge.

New knowledge can come from a variety of sources, one of the most important of which is a person's social network.<sup>16,17</sup> Social networks are of particular import because new knowledge can lead to cascades of behaviour change, where people subsequently educate those in their social network, in what is known as social influence.<sup>18-20</sup> This has been examined in participant-driven interventions, where initially-recruited participants educate members of their social network one-on-one.<sup>21</sup> Characteristics such as knowing the HIV status of network members has been shown to be the most important predictor of engaging in prevention advocacy.<sup>22</sup> Work on diffusion through social networks, how a belief or behaviour can be 'contagious' within a network, has shown that spreading intervention effects beyond the initial study population can improve the cost-effectiveness of these interventions.<sup>23</sup> These findings imply that certain aspects of knowledge or behaviour may spread more or less efficiently through networks comprising individuals with specific characteristics, which may need to be accounted for in network interventions. For instance, networks comprising many at-risk individuals who are HIV-negative may not be as

receptive to change in behaviours as networks comprising a mix of those with and without HIV. Additionally, the networks of PLH are often difficult networks to ascertain,<sup>24</sup> due to the continued stigma of HIV and AIDS in many settings.<sup>25</sup> Because of this, if a PLH or person at-risk of acquiring HIV does not want to participate in an investigator-initiated intervention, there is little recourse other than information transmitted via social networks, or targeted sampling techniques which are not always effective (eg, Respondent Driven Sampling).<sup>26</sup> This is particularly important in low-income and middle-income countries, as a recent systematic review found only 54 studies researching spillover effects in these settings (out of approximately 750).<sup>13</sup> Therefore, understanding exactly how information spreads from participants in an intervention to members of their social network, who may be largely inaccessible via other means, is important for reaching the greatest number of people about HIV prevention. Understanding what makes these persons different from those who receive the intervention themselves is important, as it may point to ways in which to increase enrolment of these populations.

Based on the above gaps in the literature, we conduct a study on network members of PLH enrolled in a behaviour change intervention.<sup>27</sup> The trial recruited PLH to serve as change agents (CAs) and to reach out to their social network members (NMs) about knowledge of HIV and safer sexual practices.<sup>28</sup> Our goals in this study were three-fold: (1) to understand how the NMs differed from their CAs, (2) understand correlates of dropout for the NMs and (3) to understand by what method HIV knowledge transferred to the NMs from the CAs. Understanding how the information and behaviours are shared within social networks will allow HIV researchers and others to take advantage of this knowledge and improve on prevention interventions in the future.

## METHODS

### Study population

We analyse social network data from the Agents of Change trial,<sup>29</sup> which was a stepped-wedge randomised controlled trial<sup>30</sup> that enrolled PLH to become CAs by informing members of their social NMs about knowledge of HIV and safer sexual practices. Here, we define CAs based on the *potential* for PLH to become so—by self-selecting into the study, PLH identify themselves as potential CAs. Although we refer to them as 'CAs' throughout, participants in the trial enrolled with varying levels of ability to act as a CA. Through receiving the *NAMWEZA* intervention, we hypothesise that CAs will be able to truly self-actualise and subsequently act as CAs in their community.

CAs were recruited from the waiting rooms of HIV care and treatment centres in Dar es Salaam, Tanzania, and we received written consent from each CA. Participants completed a baseline questionnaire and were randomised to one of three waves in which to receive the intervention. At baseline, participants were also asked to recruit up to

three members of their social networks who they felt were at particularly high risk of contracting or spreading HIV. We obtained written consent from these nominated NMs. NMs could be either HIV positive or negative, and they were given a baseline survey. The NM was only aware that the CA was a participant in the intervention if the CA shared this information with them, which many did not due to HIV-related stigma.<sup>31</sup> Each CA therefore formed a CA-NM dyad with each NM they recruited, and if they recruited more than one NM, formed a set of CA-NM dyads with a common CA.

As fits a stepped-wedge randomised controlled trial, all CAs eventually received the intervention, but were randomised to *when* they received it. These waves each lasted 12 weeks, at which point the next wave began and another group of CAs received the intervention. Within each wave, the intervention comprised 10 weekly structured sessions aimed at empowering PLH to become HIV prevention change agents in their communities. The sessions aimed to increase psychosocial and communication skills through an Appreciative Inquiry approach.<sup>32</sup> Within 1 month of each wave of the intervention, CAs were given follow-up surveys. Across all waves, the interventions lasted from November 2010 to January 2014, and the final interviews were conducted in March 2014. For more information on the study design, we direct interested readers to Smith Fawzi *et al*, 2019.<sup>28</sup>

The NMs did not receive any intervention at any point during the study. Rather, their intervention status flowed from the intervention status of their CAs. Due to operational difficulties, each NM was surveyed two times during the study: baseline and after the first wave, rather than baseline and one after each wave. In this way, all demographic and contextual variables were measured at baseline. We use this interview of NMs as the division between ‘exposed’ and ‘unexposed’. At the time of an NM’s follow-up interview, their respective CA may or may not have undergone the intervention. In other words, the CAs randomised to receive *NAMWEZA* during the first wave would have potentially indirectly exposed their NMs to the intervention when the NM completed their follow-up questionnaire after Wave 1. Therefore, the NMs were divided into ‘exposed’ (n=381) and ‘unexposed’ (n=329) groups based on whether their respective CA was randomised into receiving *NAMWEZA* during the first wave or not. The CAs always completed their Wave 1 follow-up interview before their NMs were invited to complete their Wave 1 follow-up interview.

Inclusion criteria for the follow-up analyses were for CAs who completed at least one follow-up interview and had at least one NM who completed at least one follow-up questionnaire. In this way, outcomes could be computed for the CA and NM of each dyad. NMs approached by a CA, but who did not participate in the study were not recorded since it was not feasible to obtain this information from study participants themselves. As we lost some CAs and NMs to follow-up, we completed our analyses without their data, assuming it to be missing completely

at random. During this study, there was little loss-to-follow-up among the CAs (<10%), but much higher loss among the NMs (36.8%).<sup>33</sup> Given an NM or CA was not lost to follow-up, complete information was available on all additional variables, including exposure, outcome and covariates. In sum, our sample comprises 662 CAs and 710 NMs, meaning each CA recruited 1.07 NMs on average out of a possible 3, and 44 CAs nominated at least 2 NMs.

### HIV knowledge

To assess HIV knowledge of CAs and NMs, we used the brief HIV knowledge questionnaire.<sup>34</sup> This scale comprises 18 questions, which focus on an individual’s knowledge of how HIV can spread and other characteristics of the virus and AIDS. This knowledge is crucial for an individual’s subsequent safe-sex practices to reduce the risk of transmission. The original population comprised three different groups: two groups of low-income women, and one of women and men receiving psychiatric treatment. In these populations, questions on the measure had a Chronbach’s alpha of 0.78. This instrument has been used previously in sub-Saharan Africa and has demonstrated reasonable reliability of 0.75 Cronbach’s alpha in South Africa among a convenience sample of 429 members of the African Methodist Episcopal church.<sup>35</sup> It has also been translated to Swahili, with only minor differential item functioning.<sup>36</sup> This indicates that the measure performs adequately in other, similar populations. In the present study the Cronbach’s alpha is 0.71. Because the average baseline score of HIV knowledge was 0.80, with a preponderance of scores of 1.00, the main indicator of knowledge was not normally distributed, and therefore a continuous predictor was not ideal.<sup>37 38</sup> We therefore summarise this measure as ‘Complete HIV Knowledge’, a dichotomous variable for whether the participant correctly answered all questions.

### Demographic and contextual variables

In addition to HIV knowledge, we are interested in a set of demographic and contextual variables that may help explain some of the trends observed. In terms of demographic variables, we include age, sex, employment status, marital status and self-identified HIV status. We also include education, which we dichotomise at 7 years or more—a level commensurate with elementary education. We selected this cut-off because it coincides with the millennium development goal (MDG) of increasing primary education completion.<sup>39</sup>

Contextually, we included two additional variables: having a private source of water, and the number of persons sleeping in the participant’s home. The first was also based on a MDG, and indicates participants with access to safe drinking water.<sup>39</sup> This is a proxy for the economic security of the participant. The number of persons sleeping in the participant’s home is also a non-monetary indicator of their material and social

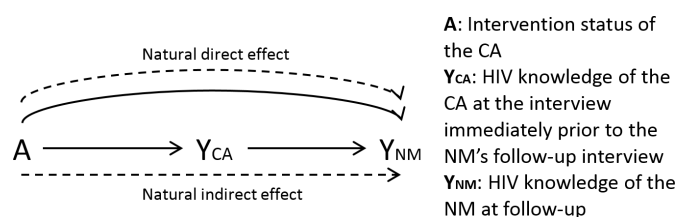
resources.<sup>40</sup> These variables combined give a more thorough picture of the participant's economic status than employment alone.

### Statistical analysis

The first analysis was to assess homophily, defined as the extent to which CAs and NMs were similar to one another in terms of a number of sociodemographic characteristics and HIV-related risk factors. Because CAs and NMs self-selected into their respective group, and only CAs were randomised (with their NMs being randomised along with them), differences between the groups were to be expected. However, we only examined homophily of baseline characteristics rather than of outcome, because comparison of outcomes between CAs and NMs would remove the benefits of randomisation. Because CAs and NMs self-selected into the study and were not randomised to CA/NM status, we do not a priori expect them to be completely similar. In addition, multiple NMs could share a CA and would therefore not be independent due to the shared variation and latent characteristics of having the same CA. We therefore assessed statistical significance of homophily on the set of CA-NM dyads using a permutation test, a non-parametric test which has no distributional assumptions. For continuous variables, the difference between the CA and NM was calculated, and for categorical variables, whether the CA and NM were concordant or discordant was recorded. We then randomly permuted CA-NM ties (keeping number of ties per CA constant), and then recalculated the difference or percent concordant, respectively, 1000 times. We then examine the percentile of the observed difference relative to the permuted differences.<sup>41</sup> Analyses were run using R V.3.1.1.

To accomplish our second aim of understanding what was associated with NMs completing their follow-up interview, we fit a log-binomial regression to determine predictors of follow-up. In this regression, we use all the variables listed above, as well as whether the CA remained in the study for its full duration. In order to examine the association between these same variables and the time of follow-up, we also employed a Cox regression. In the Cox regression, start of follow-up was defined as the time at which the NM completed their baseline interview. The outcome here was whether the NM completed a follow-up interview. NMs who were lost to follow-up were censored at the time of their latest interview.<sup>42 43</sup>

Finally, since the trial showed beneficial effects on the HIV knowledge of the NMs following the intervention,<sup>29</sup> we aim to elucidate exactly what caused the HIV knowledge of NMs to increase—either CAs gaining knowledge through the intervention and sharing it, or the CAs being empowered by the intervention to share existing knowledge. As the wedge in which the CA received the *NAMWEZA* intervention was randomised, we treat each NM as being randomised to exposure to *NAMWEZA* at the same time as their CA. This randomisation scheme allows us to explore the spillover effect of CAs' HIV knowledge



**Figure 1** Schematic of natural direct effect (NDE) and natural indirect effect (NIE). The NDE indicates the increase in NMs' HIV knowledge happens without a concomitant increase in their CA's HIV knowledge. The NIE, on the other hand, indicates that the increase in NMs' HIV knowledge is mediated by their CA's HIV knowledge increasing. Solid lines indicate paths of causality between variables. Dashed lines represent the line or lines composing the effect of interest. CA, change agent; NM, network member.

onto their respective NMs via a mediation analysis. These pathways represent different types of spillover effects: the exposure or outcome of one person affecting the outcome of another person.

As shown by VanderWeele *et al* (2015), social network spillover effects in the case of dyadic relationships can be broken down into concepts from mediation analysis: direct and indirect effects (figure 1).<sup>44</sup> This method has since been used for novel evaluations of spillover effects.<sup>45–47</sup> Although previous studies showed that this same type of analysis cannot be done on full network data, the data in this study consisted of only dyads, the CAs and their NMs, so in this case the method is appropriate.<sup>48 49</sup>

The method parses social influence into direct and indirect effects. The natural indirect effect (NIE) is the effect by which the intervention changes the CA's HIV knowledge, which then changes the NM's HIV knowledge. The NIE is similar to the effect observed in many participant-driven interventions: an initial participant receives the intervention, increasing their knowledge and they subsequently pass their increased knowledge to members of their social network.<sup>21</sup> The natural direct effect (NDE) is the effect of receiving the intervention has on an NMs outcome, irrespective of the CA's outcome (in this case HIV knowledge). For instance, this could occur if CAs begin with good knowledge of HIV, and the intervention empowers them to convey knowledge they already had to their NMs. Although the intervention does not increase their HIV knowledge, it is still useful to the CAs, as it empowers them to act as CAs in their community. In order to estimate these effects, the published SAS macro developed by Vanderweele and colleagues was used, and analyses were run using SAS V.9.2 (SAS Institute, Cary, North Carolina).<sup>50 51</sup> In the models estimating the effect of the exposure on the mediator and estimating the effect of the mediator on the outcome, we adjusted for all the variables included in our logistic regression above. Although the randomisation of the exposure minimised some potential bias, the loss-to-follow-up among the CAs indicates that selection bias could remain a concern, so we control for the variables which may also impact loss-to-follow-up.

Importantly, this analysis requires a number of assumptions and applies to dyads only when these assumptions are met. One assumption of this analysis is that the dyads are independent, which is violated here; if a CA recruited more than one NM, the multiple CA-NM dyads involving the same CA would not be independent. To address this, we performed the analysis after randomly removing NMs until each CA had only a single NM. This resulted in removing 48 NMs, just 6.7% of the population. We found that the point estimates were nearly identical, but that the CIs were slightly larger due to the reduced sample size. No coefficients changed from significant to non-significant in this analysis (data not shown).

A second, related assumption is that of *partial interference*, that the effects in one cluster does not affect another cluster—here, one CA-NM dyad affecting another.<sup>52</sup> This could occur if two NMs of different CAs happen to know one-another outside of the study, one has a CA who was randomised to an earlier wedge, and shares what they know of it with the otherwise-unexposed NM. However, due to the large size of Dar es Salaam, and the number of HIV treatment clinics in which recruitment occurred, we expect few CAs or NMs to know one another outside of the study (other than NMs knowing the CA who recruited them), limiting the potential for partial interference.

A third assumption of this analysis is that the outcomes of the CA and NM are independent conditional on the CA's exposure, or conditional on the CA's exposure and any confounding variables.<sup>44 45</sup> Because CA-NM pairs self-select and are not randomised, we do not expect these outcomes to be independent conditional of the CA's exposure, and so we adjust for additional variables to meet this assumption. In our analysis, we therefore adjust for all the variables used in the log-binomial regression.

The data are not publicly available due to the sensitive nature of HIV infection status and the socially-networked nature of the data. Because the data include specific information on social ties, some of whom have not disclosed HIV sero-status to one another, the risks of individual identification and compromising HIV sero-status are greatly increased.

### Patient and public involvement

Patients were not involved in the design of this study. As part of the recruitment process, patients were instructed to recruit members of their social networks who they felt were at high risk of HIV infection—in this way participants could guide the recruitment of NMs to those most at-risk. We currently have no plans to disseminate the results of this study to participants.

## RESULTS

The NAMWEZA study recruited 662 CAs, of whom 453 (68.4%) completed at least one follow-up questionnaire. These 662 CAs in turn recruited 710 NMs who took the baseline questionnaire. Of the 710 NMs, 449 (63.2%) also completed a follow-up questionnaire (table 1). At

**Table 1** Demographic characteristics at baseline, with the results of a permutation test for homophily

Characteristic	Number of	Number of	P value
	NMs (%) or mean (SD) (n=710)	CAs (%) or mean (SD) (n=662)	
Age	33.0 (11.1)	38.9 (9.7)	<0.001
Female	380 (53.7%)	349 (53.9%)	0.89
Employed	490 (69.3%)	356 (55.0%)	<0.001
At least 7 years education	369 (52.0%)	584 (82.3%)	<0.001
Complete HIV knowledge	638 (89.9%)	598 (90.4%)	0.65
Persons sleeping in home	5.00 (5.77)	3.87 (3.72)	<0.001
Married	373 (52.7%)	338 (51.1%)	0.56
HIV positive	87 (12.3%)	662 (100%)	N/A
Private source of water	309 (43.7%)	263 (39.7%)	0.19

Specifically, for each CA-NM dyad, either a difference (for continuous variables) or concordance (for dichotomous variables) is calculated. For example, if a changeagent (CA) was 39 years old, and their networkmember (NM) was 25 years old, the difference would be 14 years old. If a CA was male and their NM was female, the pair would be discordant for sex. CA-NM pairs were then randomly reshuffled, the edge-wise characteristics recalculated, and the observed difference compared to the distribution of randomised differences.

baseline, CAs were on average older than their NMs. More of the NMs were employed than their CAs (69.3% vs 55.0%,  $p<0.001$ ), but were less likely to have at least 7 years of education (52.0% vs 52.3%,  $p<0.001$ ). Only 12.3% of NMs were HIV-positive, compared with all CAs ( $p<0.001$ ). Complete data was obtained at baseline for all CAs and NMs.

Risk ratios (RRs) obtained via log-binomial regression indicated that characteristics of both the CAs and the NMs significantly predicted loss to follow-up (table 2). The NM being female (RR=1.44, 95% CI: 1.05 to 1.97), having complete HIV knowledge (RR=10, 95% CI: 2.33 to 42), being employed (RR=1.43, 95% CI: 1.08 to 1.89), and being married (RR=1.55, 95% CI: 1.03 to 2.33) were all significant predictors of increased odds of completing a follow-up interview. Each additional person sleeping in the home of the NM per room used for sleeping reduced the odds of follow-up (RR=0.85, 95% CI: 0.74 to 0.98) as did the NM living with HIV (RR=0.40, 95% CI: 0.17 to 0.96). CA having a private water source was significantly associated with increased odds of the NM being followed-up (RR=2.07, 95% CI: 1.25 to 3.42), even after controlling for the NM having a private source of water. This was the only CA-specific variable that significantly predicted an NM's follow-up.

**Table 2** Results of multivariate log-binomial regression and Cox proportional hazard models on the dichotomous outcomes of whether the NM completed a follow-up questionnaire, and the continuous outcome of time-to-completion of follow-up questionnaire, respectively

Characteristic (n=459)	Adjusted RR (95% CI)	Adjusted HR (95% CI)
<b>Characteristics of NMs</b>		
Gender (female)	1.44* (1.05 to 1.97)	1.18 (0.94 to 1.50)
Difference in age of NM and CA (per year)	1.01 (0.99 to 1.03)	1.01 (0.995 to 1.02)
Age of NM	0.98 (0.95 to 1.02)	0.99 (0.97 to 1.04)
Complete HIV knowledge (vs none)	10* (2.33 to 42)	2.20 (0.97 to 5.01)
Employed	1.43* (1.08 to 1.89)	1.15 (0.89 to 1.50)
Each additional person sleeping in home	0.85* (0.74 to 0.98)	0.92 (0.83 to 1.01)
Per room used for sleeping		
Married	1.55* (1.03 to 2.33)	1.28* (1.01 to 1.64)
Living with HIV	0.40* (0.17 to 0.96)	0.71* (0.51 to 0.99)
Having a private source of water	0.89 (0.59 to 1.34)	0.97 (0.77 to 1.22)
<b>Characteristics of CAs</b>		
Gender (female)	1.27 (0.76 to 2.08)	1.07 (0.84 to 1.37)
Complete HIV knowledge (vs none)	0.36 (0.07 to 2.04)	0.64 (0.29 to 1.43)
Having a private source of water	2.07* (1.25 to 3.42)	0.97 (0.77 to 1.22)
Being employed	1.54 (0.95 to 2.50)	1.14 (0.90 to 1.43)
Being married	1.25 (0.77 to 2.04)	1.11 (0.88 to 1.43)
CA lost to follow-up	1.06 (0.84 to 1.33)	1.02 (0.72 to 1.43)

\*indicates significance at the p<0.05 level.

CA, change agent; NM, network member; RR, risk ratio.

The Cox proportional hazard model showed similar results to the logistic regression, but with fewer significant results. Only the NM being married (HR=1.28, 95% CI: 1.01 to 1.64) and the NM living with HIV (HR=0.71, 95% CI: 0.51 to 0.99) significantly predicted the time-to-follow-up of the NMs. Additionally, all of the hazard ratios were closer to the null relative to the corresponding ORs.

We assess the mechanism of spillover effects on HIV knowledge, the main effect of the intervention on the NMs. The analysis showed that NMs who were exposed to intervention via their CA had an increase in HIV knowledge of 12.9% on average (95% CI: 0.06 to 0.20) from a baseline percentage of 78%.<sup>26</sup> This was broken down into a NIE of 0.6% (95% CI: -0.06% to 2.0%), which is the effect the intervention had via the CA's HIV knowledge, and a NDE of 12.3% (95% CI: 6.1% to 19.3%), which is the effect the CA's participation had on the NM's HIV knowledge, irrespective of the CA's HIV knowledge. In other words, of the 12.9% increase in NM's having complete HIV knowledge, 12.3% occurred without a concomitant increase in their CA's HIV knowledge. In other words, their HIV knowledge increase was not mediated by the increase in HIV knowledge of their CA. This did not change when we used only one NM per CA.

## DISCUSSION

Based on results from the NAMWEZA trial in Tanzania, we have shown a number of novel findings regarding the network members of HIV intervention participants, correlates of their retention in the study and the evidence for spillover of HIV knowledge from CAs to NMs. These findings can inform the design of interventions in the future to maximally enrol and retain participants and ensure that intervention information is transmitted from the study participants to members of their social networks.

We found several significant differences between CAs and NMs they recruited. On average, CAs were older, less likely to be employed and more educated. All of this suggests that by having CAs recruit from their social network, we were able to recruit a set of social network members different in multiple ways from those found in the waiting rooms in HIV treatment clinics (unsurprising, given that many NMs were not HIV-positive).<sup>9</sup> This may in part be due to the fact that when recruiting NMs, CAs were instructed to recruit those who may be at particular risk of contracting or spreading HIV. Therefore, CAs likely did not pick random members of their social network, but those who were at high risk. This finding corroborates the claim by Latkin *et al*<sup>3</sup> that sampling via enumeration of network members by initial participants recruits a more diverse sample, as our sample of NMs was not composed of only those who were HIV-positive, but also many who were HIV-negative. Additionally, the lower likelihood

of employment of the CAs indicates they may have had more time for participating in the intervention.<sup>54</sup> This means that future studies may need to tailor their interventions to work with the schedules of employed persons to increase participation.

Although the study design potentially accessed a separate slice of the population than other methods vis-a-vis the population of those at risk for contracting HIV, it may have been at least partially responsible for the large loss of follow-up of the NMs. It is important to note that more NM characteristics than CA characteristics were significantly predictive of follow-up in both the logistic and Cox proportional hazards models. The one CA characteristic which did predict NMs completing a follow-up interview, having a private source of water, was a proxy for CA's socioeconomic status. This may have been because CAs with greater resources may have had more time available to pass information to their NMs, retaining the NM's interest longer.<sup>55</sup> We also note that less HIV knowledge and living with HIV predicted reduced likelihood of completing a follow-up questionnaire among NMs, which means that those who might have benefitted most from spillover of the intervention were more likely to discontinue their involvement. This does not mean that they did not receive any spillover, only that it was not recorded. Our estimate of the magnitude of the spillover may therefore be biased towards the null. This is also problematic more generally for interventions of this nature as the very people the intervention aims to benefit may not stay with the programme.

The HIV knowledge gain experienced by the NMs was largely due to the NDE; that is, knowledge spilled-over as a result of the CAs participating in NAMWEZA, not because the CAs' HIV knowledge increased, and they passed this new knowledge to their NM(s). This is most likely because CAs had a high average HIV knowledge score at baseline (80%), so there was less room for improvements in knowledge. Following the intervention, CAs' likelihood of complete HIV knowledge did not significantly increase. Therefore, what prompted the increased knowledge of the NMs was the CA becoming empowered through the intervention to pass on their existing knowledge to their NM.<sup>56</sup>

This finding is important for future interventions: spillover effects of this intervention will likely carry over only to those directly-connected to the CAs (opposed to spreading indefinitely in a snowball effect), as the most important thing in transmitting HIV knowledge is receiving the intervention, which only CAs receive. Because NMs do not actually receive the intervention, it is unlikely that they would feel empowered to become CAs themselves (particularly because they will not receive the NAMWEZA sessions), thus limiting the spread of the intervention. For CAs to increase the HIV knowledge of their NMs, they would only need to become empowered to share their information. However, for the NMs to increase the HIV knowledge of their own NMs, they would need to both increase their HIV knowledge, and become

empowered to share it. This is less likely to happen than just becoming empowered, and so it is unlikely, though not impossible, that this effect would continue to spread in the population. This may give insight into how to design interventions in the future; if one wants to maximise the number of people who benefit, choosing CAs who form many bridging ties in the community would maximise the potential number of links by which spillover can occur.<sup>57</sup> Alternatively, interventions can be designed to be self-propagating; if CAs are empowered to deliver the intervention to others, changing their own NMs into future CAs, those new NMs-turned-CAs could then deliver the intervention to a second set of NMs, again empowering them to become CAs.

Our study is not without limitations. First, there was considerable loss to follow-up of the NMs. Although this actually informed our analysis of the correlates of loss to follow-up, it meant that our analysis of spillover effects may be biased. Even though the exposure was randomised, the loss to follow-up can result in selection bias if the NMs who left the study were systematically different from those who remained. As we show, the NMs who dropped out were those who would have benefitted the most from the intervention because they were more vulnerable and at higher risk than those who did not drop out. Because they are likely to have greater benefits from any spillover effects, we would expect this non-random loss to follow-up to result in an underestimate of the impact of the intervention in the network members. Adjusting for censoring weights may ameliorate this issue.<sup>58</sup> Second, our use of HRs has important limitations: they are subject to selection bias, are sensitive to study period, and only provide one estimate during the study.<sup>43</sup> Any of these limitations could affect this analysis, hence our use of logistic regression as a primary analysis. However, they remain useful as a sensitivity analysis. Third, our data did not perfectly fit the requirements of the causal mediation analysis: they were not entirely independent, since multiple NM-CA dyads shared a CA. However, when we randomly removed dyads until there were no repeated CAs, the results were qualitatively very similar, indicating that lack of independence did not unduly affect our results. Fourth, although we were able to tease apart the direct and indirect effects, we are unable to determine the mechanism of the natural direct effect; the data do not allow us to specify whether NMs increased knowledge through speaking to their knowledgeable CA, through researching HIV on their own, or some other mechanism. Future work will have to be done to examine these different pathways.

## CONCLUSIONS

These results have implications for the potential scale-up of the NAMWEZA intervention, as well as future studies and interventions that focus on behavioural interventions in social networks. First, our findings of minimal similarity between CAs and their NMs indicate that this recruitment method allows us to enrol participants from portions of

the population that are not represented by the CAs alone. Coupling this with a deeper understanding of the mental heuristics CAs used to select NMs (eg, did CAs mentally search their close or peripheral network for those at-risk of HIV), may lead to different strategies for recruitment and retention, leading to stronger effects of behavioural interventions. The mediation analysis presents a compelling picture of how best to ensure the benefits of interventions reach as many people beyond the study participants as possible. Participation of CAs in the intervention resulted in positive effects on their immediate network members' HIV knowledge regardless of how the CAs responded to the intervention. While improvement in HIV knowledge may not necessarily translate to increased safe sex behaviour, it can be seen as a rate-limiting step towards reducing HIV transmission since adequate knowledge is usually necessary for reducing risk behaviour. Future work should examine the exact mechanisms of spillover discussed here, as that is an important clarification that could benefit future studies. Specifically, a similar setup to the study here combined with semi-structured interviews with CAs and NMs about their interactions with one another would help elucidate exactly how NMs increased their HIV knowledge (this population would likely need to comprise CAs who have disclosed their HIV status in order to prevent accidental disclosure). Future work should also examine whether increases in HIV knowledge translate to changes in behaviours which may increase one's risk of contracting HIV, particularly in sub-Saharan Africa. The results presented herein may inform approaches for increasing participation and potentially conferring greater benefits related to spillover effects in future HIV behavioural interventions.

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