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# CHANGE IN PUBLIC ACCEPTABILITY OF THE UK SOFT DRINKS INDUSTRY LEVY IN UK ADULTS FROM BEFORE TO AFTER IMPLEMENTATION: REPEAT CROSS-SECTIONAL ANALYSIS OF THE INTERNATIONAL FOOD POLICY STUDY (2017-2019)

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CHANGE IN PUBLIC ACCEPTABILITY OF THE UK SOFT DRINKS INDUSTRY LEVY IN UK ADULTS FROM BEFORE TO AFTER IMPLEMENTATION: REPEAT CROSS-SECTIONAL ANALYSIS OF THE INTERNATIONAL FOOD POLICY STUDY (2017-2019)

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#### **ABSTRACT**

**Objectives** To determine whether public acceptability, in terms of both support for and perceived effectiveness of, the UK Soft Drinks Industry Levy (SDIL) changed between four months prior to, and 8 and 20 months after, implementation.

**Design** Repeat cross-sectional on-line survey.

**Setting** UK

Participants UK respondents to the International Food Policy Study aged 18-64 years who provided information on all variables of interest in November-December 2017 (4 months prior to SDIL implementation), 2018 (8 months after) or 2019 (20 months after; n=10,284).

Outcome measures Self-reported support for, and perceived effectiveness of, the SDIL.

Results The adjusted logistic regression model predicted that 70% (95% CI: 68 to 72) of participants supported the SDIL in 2017, 68% (95% CI: 67 to 70) in 2018, and 68% (95% CI: 66 to 70) in 2019. There was no evidence of a difference in support in 2018 vs 2017 (odds ratio (OR): 0.93; 95% confidence intervals (CI): 0.81 to 1.05); or in 2019 vs 2017 (OR: 0.90; 95% CI (0.78 to 1.03)). The adjusted logistic regression model predicted that 72% (95% CI: 70 to 74) of participants perceived the SDIL to be effective in 2017, 67% (95% CI: 65 to 69) in 2018, and 67% (95% CI: 64 to 69) in 2019. There was evidence that perceived effectiveness decreased a small amount between 2018 vs 2017 (OR: 0.78; 95% CI: 0.69 to 0.88). The difference in 2019 vs 2017 was similar.

Conclusions There was high support for the SDIL amongst UK adults and this did not change between 4 months before implementation and 8 or 20 months after. Whilst perceived effectiveness remained high, there was evidence that this decreased slightly after implementation in 2018, but no further in 2019. Greater understanding of influences on public acceptability of effective structural public health interventions is required.

**Keywords:** taxation, soda tax, public health, attitudes, nutrition & dietetics

#### **ARTICLE SUMMARY**

#### Strengths and limitations of the study

- We used three annual waves of a large, population-based survey (n=10,284).
- We were careful to present the Soft Drinks Industry Levy as an intervention targeted at manufacturers rather than consumers, with revenues ear-marked for health-promotion activities.
- This is a repeat cross-sectional design with measures pre- and post-implementation
- Whilst all measures have strong face validity, we have not explored other aspects of validity or reliability of any of the measures used; in many cases it would be hard to know what the 'gold standard' measure should be.



#### INTRODUCTION

Taxes on sugar sweetened beverages (SSBs) are recommended by the World Health Organisation to reduce sugar consumption and prevent non-communicable diseases.[1] Systematic review evidence suggests that SSB taxes lead to reductions in SSB purchasing and consumption, but there is substantial heterogeneity in effect sizes[2] and tax design.[3] Better understanding of the contextual factors that influence the effectiveness of SSB taxes may enable taxes to be better tailored to context.[4] Such contextual factors may include public acceptability of SSB taxes.

By their nature, regulatory policies such as SSB taxes require political support for implementation. Political support is, in turn, likely to be influenced by public acceptability. As well as influencing implementation, public acceptability may also influence the effectiveness and longevity of SSB taxes.[5] For example, if price increases following an SSB tax are not acceptable to the public, then they may travel to buy SSBs in un-taxed areas (so called cross-border shopping).[3] Further, a number of food taxes have been repealed after implementation, in part due to public backlash.[6-8] This makes it important to understand how public acceptability of SSB taxes changes after implementation.

Public acceptability of a policy reflects both public support for that policy and perceptions of how effective the policy may be.[9] Public support for hypothetical SSB taxes ranges from around 35-60%.[10-27] A recent systematic review reported a pooled figure for support of 42% (95% confidence interval (CI): 38 to 47).[9] Associations between support and variables such as age, SSB consumption and socio-economic position are inconsistent.[10 12 15 17 23-25 27-29] However, support is consistently higher when it is clear that revenue raised will be used for health promotion activities, such as subsidies on healthy food.[9 18 19 26 29 30]

Perceived effectiveness of SSB taxes has been less studied than public support.[9 17 29] However, in a systematic review, pooled estimates were that 39% (95% CI 26 to 54) of the public believe SSB taxes reduce purchases and consumption, and 40% (95% CI 29 to 54) believe that they impact on health-related outcomes.[9] A perception that SSB taxes are unlikely to be effective is a common explanation for low public support in qualitative studies.[9 16 18]

Most previous work on public acceptability of SSB taxes has focused on hypothetical taxes. A systematic review of support for government interventions to change health-related behaviours (that did not include any studies on SSB taxes) found that support tends to be higher for implemented, rather than

hypothetical, policies.[31] Similarly, perceived effectiveness may be influenced by whether respondents are reporting on a hypothetical or implemented tax.

We are aware of four studies on public acceptability of implemented SSB taxes. One study of the French excise tax on sweetened beverages found 49% of the public supported the tax and 58% believed it would improve health.[29] An international study exploring public support for a range of dietary public health policies in 2017 included data from Mexico, where an SSB tax was implemented in 2014. Whilst support for an SSB tax was higher in Mexico than other countries (54% vs 30-49%), the same was true for many other policies studied.[27] Two studies have focused on the UK Soft Drinks Industry Levy (SDIL; described in Box 1).[32 33] Our previous population-based survey conducted before implementation (i.e. the 2017 data presented in the current work), found that 70% of UK adults supported the SDIL and 71% thought it would be effective.[32] Finally, a survey of parents of children aged 5-11 years conducted soon after implementation found that 57% supported the aims of the SDIL.[33] We are not aware of any study exploring change in public acceptability of SSB taxes from before to after implementation.

Our aim was to determine whether public acceptability, in terms of both support for, and perceived effectiveness of, the SDIL changed between four months prior to and 20 months after implementation.

#### Box 1 – Key characteristics of the UK Soft Drinks Industry Levy[34-37]

- Levied on companies importing or manufacturing SSBs, not consumers
- Intentional two-year delay between announcement (March 2016) and implementation (April 2018)
   to give manufacturers time to adapt by developing lower sugar products
- Tiered with eligible drinks containing ≥8g of sugar per 100ml charged £0.24 [€0.27, U\$\$0.33]/litre, those containing ≥5g but <8g charged £0.18 [€0.20, U\$\$0.24]/litre, and those containing <5g not charged</li>
- Exemptions for pure fruit juices, milk-based drinks and a number of other smaller categories
- Announcement included a statement that revenue raised would be spent on school sport and school breakfast clubs
- Associated with substantial reformulation of the UK soft drinks market to reduce sugar content
- Associated with complex changes in SSB prices with some categories increasing in price and others decreasing
- Associated with no change in volume of all drinks purchased, but a reduction in sugar purchased from drinks

#### **METHODS**

We used repeat cross-sectional survey data from the International Food Policy Study (IFPS). We conducted both unadjusted analyses and analyses adjusted for a number of socio-demographic and psychological variables that are potential, or previously reported, correlates of support for, and perceived effectiveness of, the SDIL.

#### Sampling, recruitment and data collection

Data were from UK participants in the 2017, 2018 and 2019 waves of IFPS. This is an annual repeat cross-sectional survey conducted in Australia, Canada, Mexico, the UK and the USA with an annual, pragmatic, recruitment target of 4000 adults per country per wave. Data were collected via self-completed web surveys in November-December each year, representing 4-5 months before implementation, but 19-20 months after announcement (2017); 7-8 months after implementation (2018) and 19-20 months after implementation (2019). Respondents were recruited through Nielsen Consumer Insights Global Panel and their partners' panels. Email invitations with unique survey access links were sent to a random sample of panellists within each country after targeting for demographics; panellists known to be ineligible were not invited. Potential respondents were screened for eligibility and quota requirements based on age and sex.

Respondents provided informed consent prior to completing the survey and received remuneration in accordance with their panel's usual incentive structure (e.g. points-based or monetary rewards, or chances to win prizes). A full description of the study methods can be found at www.foodpolicystudy.com/methods.

#### **Inclusion criteria**

We included in the analysis UK resident participants in the 2017, 2018 and 2019 IFPS waves who met the following criteria: were aged 18-64 years, provided information on sex at birth and age, and passed data quality checks (provided a valid response to a data quality question; took at least 15 minutes to complete the survey; and provided a valid response to at least three of 20 open-ended measures).

#### Variables used in the analysis

The variables used in the analysis, the survey items from which they were derived, response options and how response options were collapsed for analysis are described in Table 1.

Table 1. Description of items and response options used in the analysis

		<u> </u>	
		Response options 0	
Concept	Item wording (where applicable)	All	Used in analysis
Age	How old are you?	In years 7	In years
Sex Wh	What sex were you assigned at birth, meaning on your	Female 35	Female
	original birth certificate?	Male 9	Male
Education	What is the highest level of education you have completed?	Qualifications not listed below, free-text equivalents, Don't Know, Refuse to answer	School level
		NVQ Level 4-5, HNC, HND, RSA Higher Diploma, BTEC Higher Level, ਉegree, Higher Degree, free-text equivalents	Post school level
ncome	How easy is it to make ends meet?	Neither easy nor difficult, Difficult, Very difficult, Don't know, Refuse to answer	Not easy
sufficiency		Very easy, Easy	Easy
Children	Do you have any children (including step-children or adopted	No, Don't know, Refuse to answer	No
	children) under the age of 18?	Yes	Yes
SSB consumption	[Calculated from Beverage Frequency Questionnaire: reported consumption over last 7 days]	Any consumption of non-diet Fizzy drinks, Sweetened fruit juice drieks, Regular sports drinks, Regular energy drinks, or Spirits with mixers that have calories	Consumers
		No consumption of above	Non-consumers
Social norms	People important to me try not to drink sugary drinks	Neither agree nor disagree, Disagree, Strongly disagree, Don't know Refuse to answer	Not agree
		Strongly agree, Agree	Agree
Attitudes	Sugary drinks taste good	Strongly agree, Agree	Agree
		Neither agree nor disagree, Disagree, Strongly disagree, Don't know, Refuse to answer	Not agree
	Frequently drinking sugary drinks increases the risk of	False, Don't know, Refuse to answer	Not true
	obesity	True	True
xpert trust	I trust messages from health experts on sugary drinks	Neither agree nor disagree, Disagree, Strongly disagree, Don't know Refuse to answer	Not agree
		Strongly agree, Agree	Agree
ndustry trust	I trust messages from the food and beverage industry on	Neither agree nor disagree, Disagree, Strongly disagree, Don't know्रें Refuse to answer	Not agree
	sugary drinks	Strongly agree, Agree	Agree
Support I	In 2018 a new sugary drink tax will be/was introduced in the	Strongly support, Support	Support
	UK. This aims to encourage manufacturers to reduce the sugar in drinks. The money will be spent on breakfast clubs, and sports in primary schools. Do you support or oppose this policy?	Oppose, Strongly oppose, Don't know, Refuse to answer  by guest.	Oppose
Effectiveness	Preamble as above. How effective do you think these kinds of	Somewhat effective, Mostly effective, Very effective	Effective
	policies would be/are?	Not at all effective, Don't know, Refuse to answer	Not effective

Note. SSB = sugar sweetened beverage; NVQ = National Vocational Qualification; HNC = Higher National Certificate; HND = Eigher National Diploma, RSA = Royal Society of Arts; BTEC = Business and Technology Education Council

#### Outcome variables

The outcome variables of interest were single-item measures of support for, and perceived effectiveness of, the SDIL as described in Table 1.

#### Exposure variable

The exposure variable of interest was year – either 2017, 2018 or 2019.

#### Potential confounding variables

We adjusted for a number of individual-level socio-demographic and psychological variables in the analysis (see Table 1 for details). With the exception of age, education and income sufficiency, these all showed associations with one or both outcome variables in our previous analysis of 2017 data.[32] Given that age and markers of socio-economic position, such as education and income sufficiency, have been previously, if inconsistently, associated with public support for SSB taxes,[10 12 15 17 23-25 28 29] we included them here, despite no relationship with the outcomes in our previous analysis.

We included single-item measures of attitudes, knowledge, and social norms related to sugary drinks; and trust in advice on sugary drinks from health experts and the food and beverage industry. As previous research has indicated that the acceptability of food taxes varies with the stated intentions of these, [9 18 19 26 29 30] we included a preamble to the questions about support for, and perceived effectiveness of, the SDIL outlining the intention of the levy and the stated use of revenue generated.

Socio-demographic variables considered were age in years, sex at birth, whether or not participants had dependent children, and socio-economic position. Parental status was included as the SDIL has been particularly framed in terms of potential benefits for children.[35 38] Socio-economic position was measured using participants' highest educational qualification and perceived income sufficiency.

Current behaviour has previously been associated with perceived acceptability of public health interventions,[31] and we found that SSB consumers were less likely to support the SDIL in 2017. As such, we adjusted for SSB consumption using the Beverage Frequency Questionnaire. This is a 7-day food record that assesses consumption of 17 beverage categories, including caloric and non-caloric beverages.[39] For each beverage category, respondents report the number of drinks and the usual portion size using category-specific images of beverage containers adapted from the Automated Self-Administered 24 hour (ASA24) dietary assessment tool. Participants who reported any consumption of regular fizzy drinks, alcoholic drinks with regular mixers or cocktails that have calories, sweetened fruit drinks, sports drinks, or energy drinks over the previous seven days were considered SSB consumers.

#### **Analysis**

Data were weighted with post-stratification sample weights constructed using population estimates from the UK census based on age group, sex and region. These were used throughout the analysis to reduce the effects of non-response and selection bias.

Descriptive statistics were used to quantify all variables of interest. Logistic regression models were fitted to explore associations between study wave and support for, and perceived effectiveness of, the SDIL before and after adjustment for other variables. We used separate models to explore support for the SDIL and perceived effectiveness of the SDIL. In these models support or perceived effectiveness were the outcome variables, study wave was the exposure variable, and all other variables were covariates. We used the fully adjusted models, and mean values of covariates, to predict the proportion of the population likely to be supportive of the SDIL, and think it would be effective, at each time point.

Data were analysed using Stata version 15.

#### **Ethics**

The study received ethical clearance from a University of Waterloo Research Ethics Committee (ORE# 21460 and ORE# 30829). All participants provided informed consent to take part.

#### Patient and public involvement

Patients and the public were not involved in the design, conduct, analysis or interpretation of the study.

#### **RESULTS**

A total of 25,692 adults took part in IFPS across all included countries in 2017, 28,684 in 2018 and 29,290 in 2019. After removing respondents with missing data on sex at birth and age, and those who did not meet data quality checks, 18,878 (73.5%) respondents remained in 2017, 22,824 (79.6%) in 2017 and 20,968 (71.6%) in 2019. Of these, 4047 were from the UK in 2017, 5549 in 2018, and 4139 in 2019. Amongst these UK participants, 3104 (76.7%) met the additional inclusion criteria for the current work in 2017, 4118 (74.2%) in 2018, and 3062 (74.0%) in 2019. Characteristics of the analytical sample (after applying survey weights) are described in Table 2. Mean age (standard deviation) was 38 (13) years in 2107 participants, 41 (13) in 2018, and 42 (13) in 2019.

Table 2. Weighted unadjusted characteristics of UK participants; International Food Policy Study, 2017-19

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Table 2. W	eighted unadjusted characteristics of UK participants; International Food Policy	/ Study, 2017	36/bmJopen-2021-051			
		Response category	Weighter	percentage (9	95% confidence i	ntervals)
Concept	Question wording	0 ,	2017, 4 n=3104 0	2018, n=4118	2019, n=3062	Total, n=10,284
Sex	What sex were you assigned at birth, meaning on your original birth certificate?	Female	48 (46 to 50)	50 (48 to 52)	50 (48 to 52)	49 (48 to 51)
Education	What is the highest level of education you have completed?	School level	61 (59 to 63) ල	74 (72 to 75)	74 (73 to 76)	70 (69 to 71)
Income sufficiency	How easy is it to make ends meet?	Not easy	61 (59 to 63)	66 (65 to 68)	66 (64 to 68)	65 (64 to 66)
Children	Do you have any children (including step-children or adopted) under 18?	No	63 (61 to 65)	68 (66 to 70)	65 (62 to 67)	66 (64 to 67)
SSB consumption	Consumed regular fizzy drinks, sweetened fruit drinks, sports drinks, energy drinks in last week	Consumers	53 (50 to 55) §	44 (42 to 45)	44 (42 to 47)	46 (45 to 48)
Social norms	People important to me try not to drink sugary drinks	Not agree	46 (44 to 48)	52 (50 to 54)	51 (48 to 53)	50 (48 to 51)
Attitudes	Sugary drinks taste good	Agree	62 (60 to 64)	64 (63 to 66)	59 (57 to 61)	62 (61 to 63)
Knowledge	Frequently drinking sugary drinks increases the risk of obesity	Not true	10 (9 to 12)	14 (13 to 16)	12 (10 to 13)	12 (12 to 13)
Expert trust	I trust messages from health experts on sugary drinks	Not agree	39 (37 to 41)	40 (38 to 42)	41 (39 to 43)	40 (39 to 41)
Industry trust	I trust messages from the food and beverage industry on sugary drinks	Not agree	73 (71 to 75)	69 (67 to 70)	68 (66 to 70)	70 (69 to 71)
Support	In 2018 a new sugary drink tax will be/was introduced in the UK. This aims to encourage manufacturers to reduce the sugar in drinks. The money will be spent on breakfast clubs, and sports in primary schools. Do you support or oppose this policy?	Support	70 (68 to 72)	. 66 (64 to 68)	66 (64 to 68)	67 (66 to 68)
Effectiveness	Preamble as above. How effective do you think these kinds of policies are?	Effective	71 (69 to 73)	66 (64 to 67)	65 (63 to 67)	67 (66 to 68)
Note. SSB =	= sugar sweetened beverage	0/1/	2024 by guest. Protected by copyrigh			
	For peer review only - http://bmjopen.bmj.com/site/about	/guidelines.xh	ntml			

Table 3 shows the results of logistic regression analyses of associations between survey wave and support for, and perceived effectiveness of, the SDIL, before and after adjusting for the sociodemographic and psychological concepts listed. In unadjusted analyses, both support for, and perceived effectiveness of, the SDIL dropped between 2017 and 2018, but there was little difference in effect estimates in 2018 vs 2017 and in 2019 vs 2017.

In adjusted analyses there was no evidence that the proportion of participants supporting the SDIL changed between 2017 and either 2018 or 2019. In contrast, the proportion who perceived the SDIL to be effective in 2018 and 2019 was lower than that in 2017. However, the difference in the proportion who perceived the SDIL to be effective was very similar in 2018 vs 2017 and 2019 vs 2017 indicating that the decreased in perceived effectiveness occurred between 2017 and 2018.

Holding all other variables at their mean levels, the adjusted logistic regression model predicted that 70% (95% CI: 68 to 72) of participants supported the SDIL in 2017, 68% (95% CI: 67 to 70%) in 2018, and 68% (95% CI: 66 to 70) in 2019 (Figure 1). Comparable figures for perceived effectiveness were 72% (95% CI: 70 to 74) in 2017, 67% (95% CI: 65 to 69) in 2018, and 67% (95% CI: 64 to 69) in 2019 (Figure 1).

Other variables in the adjusted models were also associated with support for, and perceived effectiveness of, the SDIL (Table 3). Greater support for the SDIL was associated with: older age, having a higher level of education, not having children at home, being a non-consumer of SSBs, having social norms to avoid sugary drinks, disliking the taste of sugary drinks, recognising an association between sugary drinks and obesity, trusting health expert messages on sugary drinks and not trusting industry messages on sugary drinks. Greater perceived effectiveness of the SDIL was associated with: younger age, having social norms to avoid sugary drinks, disliking the taste of sugary drinks, trusting health expert messages on sugary drinks and trusting industry messages on sugary drinks.

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Table 3. Adjusted odds ratios (95% confidence intervals) of the association between year and support for, and perceived effectiveness of, the Soft Drinks Industry Levy; International Food Policy Study, 2017-19

		Response Sup		or the SDIL	Rerceived effectiveness of the SDIL		
Concept	Question wording (where applicable)	category	Unadjusted	Adjusted	Umadjusted	Adjusted	
Survey wave	Not applicable	2017	Reference	Reference	Reference	Reference	
		2018	0.84 (0.75 to 0.95)	0.93 (0.81 to 1.05)	$0.77$ $\stackrel{\longrightarrow}{\cancel{0}}$ $0.68$ to $0.87$ )	0.78 (0.69 to 0.88)	
		2019	0.84 (0.74 to 0.96)	0.90 (0.78 to 1.03)	0.76 (0.67 to 0.87)	0.76 (0.66 to 0.86)	
Age	How old are you?	Years		1.02 (1.01 to 1.02)	21.	0.98 (0.98 to 0.98)	
Sex What sex were	What sex were you assigned at birth, meaning	Female		Reference	Dov	Reference	
	on your original birth certificate?	Male		1.02 (0.92 to 1.13)	Downloaded	1.04 (0.94 to 1.15)	
Education	What is the highest level of education you	School level		Reference	ade	Reference	
	have completed?	Post school level		1.19 (1.07 to 1.32)	Ö. Tr	1.00 (0.90 to 1.10)	
Income	How easy is it to make ends meet?	Not easy		Reference	from	Reference	
sufficiency		Easy		1.07 (0.95 to 1.19)	http:	1.04 (0.93 to 1.16)	
Dependent	Do you have any children (including step-	No	<b>0</b> ,	Reference		Reference	
children	children or adopted children) under 18?	Yes		0.81 (0.73 to 0.91)	njop	1.11 (0.99 to 1.24)	
SSB	Consumed regular fizzy drinks, sweetened	Consumers	10.	Reference	en.t	Reference	
consumption	fruit drinks, sports drinks, energy drinks in last week	Non-consumers		1.12 (1.01 to 1.25)	//bmjopen.bmj.cam/ on April	1.01 (0.91 to 1.12)	
Social norms	People important to me try not to drink	Not agree		Reference	m/ c	Reference	
	sugary drinks	Agree		1.35 (1.21 to 1.50)	on A	1.35 (1.21 to 1.51)	
Attitudes	Sugary drinks taste good	Agree		Reference		Reference	
		Not agree		1.32 (1.18 to 1.48)	23,	1.34 (1.21 to 1.50)	
Knowledge	Frequently drinking sugary drinks increases	Not true		Reference	2024	Reference	
	the risk of obesity	True		2.76 (2.35 to 3.25)	.4 by	1.26 (1.07 to 1.48)	
Expert trust   I tr	I trust messages from health experts on	Not agree		Reference	9	Reference	
	sugary drinks	Agree		2.36 (2.09 to 2.66)	guest.	1.96 (1.76 to 2.20)	
Industry	I trust messages from the food and beverage	Not agree		Reference	Protecte	Reference	
trust	industry on sugary drinks	Agree		0.72 (0.64 to 0.82)	itec	1.52 (1.34 to 1.73)	

Note. SDIL = Soft Drinks Industry Levy; **BOLD** indicates statistically significant at the p<0.05 level; adjusted for all concepts listed

#### DISCUSSION

#### **Summary of findings**

As far as we are aware, this is the first study to explore whether public acceptability of an SSB tax, operationalised in terms of support and perceived effectiveness, changed from before to after implementation. It also adds to the small existing literature on public acceptability of implemented (rather than hypothetical) SSB taxes. In this population-based, repeat cross-sectional survey, after adjustment for a range of socio-demographic and psychological covariates, we found that predicted support for the SDIL remained consistently high throughout (68-70%), with no evidence that support changed from four months before to 20 months after implementation. Whilst perceived effectiveness of the SDIL was also high throughout (67-72%), there was evidence that predicted perceived effectiveness of the SDIL decreased from 72% before implementation to 67% after implementation. This change was evident 7-8 months after implementation, with no further decrease 12 months later.

#### Strengths and weaknesses of methods

Key strengths of the analysis are the large (relatively to other work in the field)[9], population-based, sample; inclusion of a range of socio-demographic, consumption and psychological variables; the context of an implemented, rather than hypothetical, SSB tax in the latter two time points; and consistency of methods across all three time points. Given previous findings showing that support for SSB taxes is greater when revenues are used for health-promoting activities,[9 18 19 26 29 30] we were careful to present the SDIL with revenues ear-marked for health-promotion activities. We also clearly stated that it was an intervention designed to target manufacturers rather than consumers. Social desirability bias may also be less likely to occur in more anonymous settings such as on-line surveys.[40] Participants were recruited using non-probability sampling. Despite the use of weights for age, sex and region, the findings do not necessarily provide nationally representative estimates; and are limited to ages 18-64 years. Whilst the pattern of results in terms of patterns of associations between variables are likely to be generalizable to the UK, the estimates of absolute frequency may not be. Given international differences in dietary public health policy,[41] the pattern of findings may not be generalizable beyond the UK. Although the IFPS takes place in a number of countries key questions used here were only asked of UK participants.

All variables were self-reported. Whilst all have strong face validity and the Beverage Frequency Questionnaire performs well compared to a seven day food record,[39] we have not explored validity or reliability of the other measures used. However, many were derived from existing instruments.

#### Comparison to previous results and interpretation of findings

Overall, there was high support for the SDIL throughout with no evidence of significant change across years. The 68-70% prevalence of support we found is noticeably higher than the previously reported ranges of 35-60%[10-26] and a pooled estimate of 42%.[9] We propose three potential reasons why support here may be higher than previously reported. Firstly, most previous data on support for SSB taxes has been collected in the context of hypothetical taxes. Previous systematic review evidence suggests that support for governmental public health interventions tends to increase after implementation.[31] Whilst 2017 data was collected four months prior to implementation of the SDIL, the policy intention was announced in March 2016, 20 months before 2017 data collection. As such, many participants may have either believed the SDIL had already been implemented, or at least accepted that it was going to be implemented, at the time of 2017 data collection. Comparable preannouncement data is not available.

Secondly, other than our previous work using the 2017 data, the only other study of support for the SDIL focused particularly on parents.[33] This found that 1-3 months after implementation 57% of parents supported what the SDIL was trying to achieve 1-3 months after implementation. We found that those with dependent children were less likely to support the SDIL than those without (overall adjusted predicted support was 70% (95% CI: 69 to 72) in those without children, and 66% (95% CI: 64 to 68) in those with children) meaning that our sample including both those with and without dependent children would likely have higher support than one focused exclusively on parents.

Finally, previous research has found that support for SSB taxes consistently increases when it is made clear that revenues will be used for health promotion.[9 18 19 26 29 30] We indicated that the government's stated intention for SDIL revenues was to spend them "on breakfast clubs, and sports in primary schools". This may have increased support compared to others studies.

Whilst perceived effectiveness also remained high throughout, it decreased from 72% in 2017 to 67% in 2018 and 2019. We proposed two potential explanations. Firstly, it is possible that the initial decrease in perceived effectiveness reflects an assumption that the levy achieves its effects via price increases, coupled with limited experience of price increases. The Government's stated (and achieved) aim of the SDIL was to prompt reformulation and we were careful to state this in the survey.[36] Despite this, many

people may find it difficult to dissociate the concept of 'tax' from price increases and so assume that this is how the levy achieves its effects. This may have been reinforced by temporary signage in stores in spring 2018 explaining that any recent price increases were due to the levy.[42] The true effect of the SDIL on SSB prices was not straightforward with some taxed categories increasing in price and others decreasing.[36] Further, only 44% of parents reported noticing an increase in SSB prices following SDIL implementation.[33] Nevertheless, if participants believed the levy would only work if it increased prices and they did not consistently experience price increases, they could well conclude it was less effective than they would have predicted prior to implementation. Secondly, the drop in perceived effectiveness between 2017 (pre-implementation) and 2018 (post-implementation) may reflect the difference between a hypothetical and implemented tax, and that despite similar wording, the measures of perceived effectiveness used in these years were not entirely comparable.

The associations between socio-demographic and psychological covariates and both support for and perceived effectiveness of the SDIL largely reflect those reported in our previous analysis.[32] As these associations were not the focus of the present work, we refer readers there for a fuller consideration of the interpretation of these associations. In brief, the patterns found largely reflect an intuitive association between more 'public health' orientated attitudes and beliefs and acceptability of the SDIL.

#### Implications of findings

Many structural public health interventions, such as SSB taxes, require government action. This means that political support is an important determinant of implementation of such interventions. Public acceptability may be one important influence on political support. Public acceptability may not just impact on short term effectiveness via mechanisms such as cross-border shopping, but also on tax longevity and hence long-term effectiveness. Even when written into legislation such interventions are not necessarily immutable. For example, the SSB tax in Chicago, IL was repealed two months after implementation,[6] and a tax on high fat products in Denmark was repealed after a year.[7] In the UK, a proposed tax increase on hot baked goods (the 'pasty tax') was abandoned before implementation following a public outcry.[8] Given this history of repeal of structural interventions, public acceptability is likely to be an important determinant not just of initial implementation but of ongoing longevity and hence long-term impact. That public support for, and perceived effectiveness of, the SDIL remains high even after implementation may help it persist and give confidence to policymakers elsewhere that SSB taxes, and other structural public health interventions, can have high and ongoing public acceptability.

This may be particularly important with the recent move in the UK towards more structural policies to address obesity in the last five years.[43]

Given our finding of a small drop in perceived effectiveness between before and after implementation of the SDIL, it may be valuable to continue to monitor this. Greater understanding of what makes effective structural public health interventions more and less attractive to the public, and how they can be framed to increased acceptability is also required.

#### **CONCLUSIONS**

There is high support for the SDIL amongst UK adults and this did not change between four months before implementation and 20 months after. Perceived effectiveness of the SDIL also remained high, but there was evidence of a small decrease after implementation in 2018. This may relate to reported complexities in the impact of the SDIL on SSB prices and the difference between reporting on perceived effectiveness of a hypothetical versus implemented policy. Whilst public acceptability of structural public health interventions is recognised as an important determinant of implementation, it may also be an important determinant of policy persistence. Greater understanding of influences on public acceptability of structural public health interventions such as SSB taxes, and how it can be increased, is required.

#### FIGURE LEGEND

Figure 1. Predicted percentage (95% confidence intervals) of participants who supported (left) and perceived the Soft Drinks Industry Levy to be effective (right); International Food Policy Study, 2017-19

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#### **COMPETING INTERESTS**

None declared

#### **AUTHOR CONTRIBUTIONS**

JA, DP & MW conceived the idea for this paper. JA analysed the data and drafted the manuscript. JA, TP, MW, DH and LV read and provided critical comments on the manuscript and approved the final version. DH conceived the idea for the IFPS and secured funding. DH and LV developed the first draft of survey. TP led the further development of the UK survey instrument, with input from JA, MW, DH and LV.

#### **DATA SHARING**

Data is available directly from the International Food Policy Study team on reasonable request (see www.foodpolicystudy.com).

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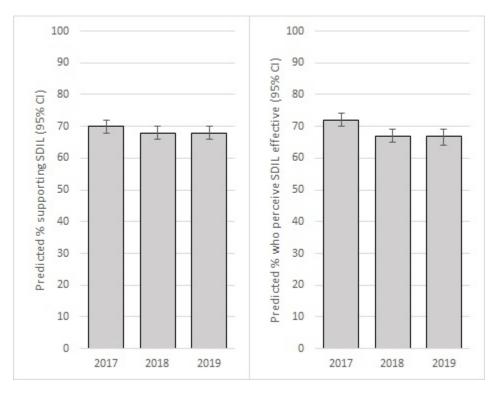
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Predicted percentage (95% confidence intervals) of participants who supported (left) and perceived the Soft Drinks Industry Levy to be effective (right); International Food Policy Study, 2017-19

124x96mm (96 x 96 DPI)

STROBE Statement—Checklist of items that should be included in reports of *cross-sectional studies* 

	Item No	Recommendation	Page No
Title and abstract	1	(a) Indicate the study's design with a commonly used term in the title or	1
		the abstract	<u> </u>
		(b) Provide in the abstract an informative and balanced summary of what	2
		was done and what was found	
Introduction			
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	4-5
Objectives	3	State specific objectives, including any prespecified hypotheses	5
Methods			
Study design	4	Present key elements of study design early in the paper	6
Setting	5	Describe the setting, locations, and relevant dates, including periods of	6
C		recruitment, exposure, follow-up, and data collection	
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection	6
1		of participants	
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders,	6-8
		and effect modifiers. Give diagnostic criteria, if applicable	
Data sources/	8*	For each variable of interest, give sources of data and details of methods	6-8
measurement		of assessment (measurement). Describe comparability of assessment	
		methods if there is more than one group	
Bias	9	Describe any efforts to address potential sources of bias	6-9
Study size	10	Explain how the study size was arrived at	6
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If	6-9
Quantitudi ( ) ( uniuci os		applicable, describe which groupings were chosen and why	
Statistical methods	12	(a) Describe all statistical methods, including those used to control for	9
Statistical inclinus	12	confounding	
		(b) Describe any methods used to examine subgroups and interactions	NA
		(c) Explain how missing data were addressed	7
		(d) If applicable, describe analytical methods taking account of sampling	9
		strategy	
		(e) Describe any sensitivity analyses	NA
<b>D</b> 1/2		(E) Describe any sensitivity analyses	INA
Results	12*	(a) Demost an advantage of individuals at an destruction of study and a second supplied	
Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers	9
		potentially eligible, examined for eligibility, confirmed eligible, included	
		in the study, completing follow-up, and analysed	
		(b) Give reasons for non-participation at each stage	9
B 11 11	1 4 4	(c) Consider use of a flow diagram	NA
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical,	10
		social) and information on exposures and potential confounders	10
		(b) Indicate number of participants with missing data for each variable of	10
		interest	1.5
Outcome data	15*	Report numbers of outcome events or summary measures	10
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted	12
		estimates and their precision (eg, 95% confidence interval). Make clear	
		which confounders were adjusted for and why they were included	

		(b) Report category boundaries when continuous variables were categorized	7
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period	NA
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses	NA
Discussion			
Key results	18	Summarise key results with reference to study objectives	13
Limitations	19	Discuss limitations of the study, taking into account sources of potential	13-
		bias or imprecision. Discuss both direction and magnitude of any potential bias	14
Interpretation	20	Give a cautious overall interpretation of results considering objectives,	14-
•		limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	16
Generalisability	21	Discuss the generalisability (external validity) of the study results	13
Other information			•
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	15

<sup>\*</sup>Give information separately for exposed and unexposed groups.

**Note:** An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at http://www.plosmedicine.org/, Annals of Internal Medicine at http://www.annals.org/, and Epidemiology at http://www.epidem.com/). Information on the STROBE Initiative is available at www.strobe-statement.org.

### **BMJ Open**

## PUBLIC ACCEPTABILITY OF THE UK SOFT DRINKS INDUSTRY LEVY: REPEAT CROSS-SECTIONAL ANALYSIS OF THE INTERNATIONAL FOOD POLICY STUDY (2017-2019)

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Secondary Subject Heading:	Nutrition and metabolism
Keywords:	NUTRITION & DIETETICS, PUBLIC HEALTH, Health policy < HEALTH SERVICES ADMINISTRATION & MANAGEMENT

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### PUBLIC ACCEPTABILITY OF THE UK SOFT DRINKS INDUSTRY LEVY: REPEAT CROSS-SECTIONAL ANALYSIS OF THE INTERNATIONAL FOOD POLICY STUDY (2017-2019)

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Main text word count: 3493

#### **ABSTRACT**

**Objectives** To determine whether public acceptability, in terms of both support for and perceived effectiveness of, the UK Soft Drinks Industry Levy (SDIL) changed between four months prior to, and 8 and 20 months after, implementation.

**Design** Repeat cross-sectional on-line survey.

**Setting** UK

Participants UK respondents to the International Food Policy Study aged 18-64 years who provided information on all variables of interest in November-December 2017 (4 months prior to SDIL implementation), 2018 (8 months after) or 2019 (20 months after; n=10,284).

Outcome measures Self-reported support for, and perceived effectiveness of, the SDIL.

Results The adjusted logistic regression model predicted that 70% (95% CI: 68 to 72) of participants supported the SDIL in 2017, 68% (95% CI: 67 to 70) in 2018, and 68% (95% CI: 66 to 70) in 2019. There was no evidence of a difference in support in 2018 vs 2017 (odds ratio (OR): 0.93; 95% confidence intervals (CI): 0.81 to 1.05); or in 2019 vs 2017 (OR: 0.90; 95% CI (0.78 to 1.03)). The adjusted logistic regression model predicted that 72% (95% CI: 70 to 74) of participants perceived the SDIL to be effective in 2017, 67% (95% CI: 65 to 69) in 2018, and 67% (95% CI: 64 to 69) in 2019. There was evidence that perceived effectiveness decreased a small amount in 2018 vs 2017 (OR: 0.78; 95% CI: 0.69 to 0.88). The difference in 2019 vs 2017 was similar.

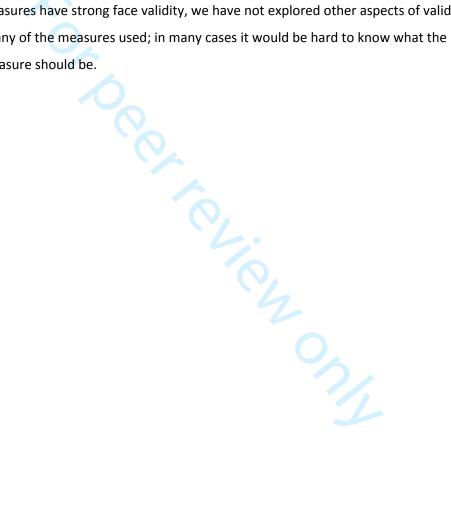
Conclusions We found high support for the SDIL amongst UK adults and this did not change between 4 months before implementation and 8 or 20 months after. Whilst perceived effectiveness remained high, there was evidence that this decreased slightly after implementation in 2018, but no further in 2019. Greater understanding of influences on public acceptability of effective structural public health interventions is required.

**Keywords:** taxation, soda tax, public health, attitudes, nutrition & dietetics

#### **ARTICLE SUMMARY**

#### Strengths and limitations of the study

- We used three annual waves of a large, population-based survey (n=10,284).
- We were careful to present the Soft Drinks Industry Levy (SDIL) as an intervention targeted at manufacturers rather than consumers, with revenues ear-marked for health-promotion activities.
- This is a repeat cross-sectional design with measures before and after implementation of the SDIL in April 2018, but all time points were after announcement of the SDIL in March 2016
- Whilst all measures have strong face validity, we have not explored other aspects of validity or reliability of any of the measures used; in many cases it would be hard to know what the 'gold standard' measure should be.



#### INTRODUCTION

Taxes on sugar sweetened beverages (SSBs) are recommended by the World Health Organisation to reduce sugar consumption and prevent non-communicable diseases.[1] Systematic review evidence suggests that SSB taxes lead to reductions in SSB purchasing and consumption, but there is substantial heterogeneity in effect sizes[2] and tax design.[3] Better understanding of the contextual factors that influence the effectiveness of SSB taxes may enable taxes to be better tailored to context.[4] Such contextual factors may include public acceptability of SSB taxes.

By their nature, regulatory policies such as SSB taxes require political support for implementation. Political support is, in turn, likely to be influenced by public acceptability. As well as influencing implementation, public acceptability may also influence the effectiveness and longevity of SSB taxes.[5] For example, if price increases following an SSB tax are not acceptable to the public, then they may travel to buy SSBs in un-taxed areas (so called cross-border shopping).[3] Further, a number of food taxes have been repealed after implementation, in part due to perceived public backlash.[6-8] This makes it important to understand how public acceptability of SSB taxes changes after implementation.

Public acceptability of a policy reflects both public support for that policy and perceptions of how effective the policy may be.[9 10] Public support for hypothetical SSB taxes ranges from around 35-60%.[11-28] A recent systematic review reported a pooled figure for support of 42% (95% confidence interval (CI): 38 to 47).[9] Associations between support and variables such as age, sex, SSB consumption and socio-economic position are inconsistent.[11 13 16 18 24-26 28-30] However, support is consistently higher when it is clear that revenue raised will be used for health promotion activities, such as subsidies on healthy food.[9 19 20 27 30 31] There is also evidence that framing of SSB taxes, particularly how SSBs are defined and what the stated aims of taxes are, can influence public support.[32]

A recent systematic review of randomised controlled trials indicates that providing information on the effectiveness (or ineffectiveness) of government policies leads to significant changes in support for those policies.[10] Perceived effectiveness of SSB taxes has been less studied than public support.[9 18 30] However, in a systematic review, pooled estimates were that 39% (95% CI 26 to 54) of the public believe SSB taxes reduce purchases and consumption, and 40% (95% CI 29 to 54) believe that they impact on health-related outcomes.[9] A perception that SSB taxes are unlikely to be effective is a common explanation for low public support in qualitative studies.[9 17 19]

Most previous work on public acceptability of SSB taxes has focused on hypothetical taxes. A systematic review of support for government interventions to change health-related behaviours (that did not include any studies on SSB taxes) found that support tends to be higher for implemented, rather than hypothetical, policies.[33] Similarly, perceived effectiveness may be influenced by whether respondents are reporting on a hypothetical or implemented tax.

We are aware of four studies on public acceptability of implemented SSB taxes. One study of the French excise tax on sweetened beverages found 49% of the public supported the tax and 58% believed it would improve health.[30] An international study exploring public support for a range of dietary public health policies in 2017 included data from Mexico, where an SSB tax was implemented in 2014. Whilst support for an SSB tax was higher in Mexico than other countries (54% vs 30-49%), the same was true for many other policies studied.[28] Two studies have focused on the UK Soft Drinks Industry Levy (SDIL; described in Box 1).[34 35] Our previous population-based survey conducted after announcement, but before implementation (i.e. the 2017 data presented in the current work), of the SDIL found that 70% of UK adults supported the SDIL and 71% thought it would be effective.[34] Finally, a survey of parents of children aged 5-11 years conducted soon after SDIL implementation found that 57% supported its aims.[35] We are not aware of any study exploring change in public acceptability of SSB taxes from before to after implementation.

Our aim was to determine whether public acceptability, in terms of both support for, and perceived effectiveness of, the SDIL changed between four months prior to implementation (i.e. 20 months after announcement) and 8 and 20 months after implementation.

#### **Box 1 – Key characteristics of the UK Soft Drinks Industry Levy**[36-39]

- Levied on companies importing or manufacturing SSBs, not consumers
- Intentional two-year delay between announcement (March 2016) and implementation (April 2018)
   to give manufacturers time to adapt by developing lower sugar products
- Tiered with eligible drinks containing ≥8g of sugar per 100ml charged £0.24 [€0.27, U\$\$0.33]/litre, those containing ≥5g but <8g charged £0.18 [€0.20, U\$\$0.24]/litre, and those containing <5g not charged</li>
- Exemptions for pure fruit juices, milk-based drinks and a number of other smaller categories
- Announcement included a statement that revenue raised would be spent on school sport and school breakfast clubs
- Associated with substantial reformulation of the UK soft drinks market to reduce sugar content
- Associated with complex changes in SSB prices with some categories increasing in price and others
  decreasing
- Associated with no change in volume of all drinks purchased, but a reduction in sugar purchased from drinks

#### **METHODS**

We used repeat cross-sectional survey data from the International Food Policy Study (IFPS). We conducted both unadjusted analyses and analyses adjusted for a number of socio-demographic and psychological variables that are potential, or previously reported, correlates of support for, and perceived effectiveness of, the SDIL.

#### Sampling, recruitment and data collection

Data were from UK participants in the 2017, 2018 and 2019 waves of IFPS. This is an annual repeat cross-sectional survey conducted in Australia, Canada, Mexico, the UK and the USA with an annual, pragmatic, recruitment target of 4000 adults per country per wave. Data were collected via self-completed web surveys in November-December each year, representing 4-5 months before implementation, but 19-20 months after announcement (2017); 7-8 months after implementation (2018) and 19-20 months after implementation (2019). Respondents were recruited through Nielsen Consumer Insights Global Panel and their partners' panels. Email invitations with unique survey access links were sent to a random sample of panellists within each country after targeting for demographics;

panellists known to be ineligible were not invited. Potential respondents were screened for eligibility and quota requirements based on age and sex. UK participation rates (i.e. "the number of respondents who provided a usable response divided by the total number of initial personal invitations requesting participation")[40] were 7.4%, 11.5% and 4.5% in 2017, 2018 and 2019 respectively.

Respondents provided informed consent prior to completing the survey and received remuneration in accordance with their panel's usual incentive structure (e.g. points-based or monetary rewards, or chances to win prizes). A full description of the study methods can be found at www.foodpolicystudy.com/methods.

#### **Inclusion criteria**

We included in the analysis UK resident participants in the 2017, 2018 and 2019 IFPS waves who met the following criteria: were aged 18-64 years, provided information on sex at birth and age, and passed data quality checks (provided a valid response to a data quality question; took at least 15 minutes to complete the survey; and provided a valid response to at least three of 20 open-ended measures).

#### Variables used in the analysis

The variables used in the analysis, the survey items from which they were derived, response options and how response options were collapsed for analysis are described in Table 1.

Table 1. Description of items and response options used in the analysis

		Response options 5	
Concept	Item wording (where applicable)	All 877	Categories used in the analysis
Age	How old are you?	In years 9	18-24 years
		24	25-34 years
		or p	35-44 years
		September	45-54 years
			55-64 years
ex	What sex were you assigned at birth, meaning on your	Female 0	Female
	original birth certificate?	Male	Male
ducation	What is the highest level of education you have completed?	Qualifications not listed below, free-text equivalents, Don't Know, sefuse to answer	School level
	100	NVQ Level 4-5, HNC, HND, RSA Higher Diploma, BTEC Higher Level, Regree, Higher Degree, free-text equivalents	Post school level
ncome	How easy is it to make ends meet?	Neither easy nor difficult, Difficult, Very difficult, Don't know, Refuse to answer	Not easy
ufficiency		Very easy, Easy	Easy
Children	Do you have any children (including step-children or adopted children) under the age of 18?	No, Don't know, Refuse to answer	No
		Yes	Yes
SSB consumption	[Calculated from Beverage Frequency Questionnaire: reported consumption over last 7 days]	Any consumption of non-diet Fizzy drinks, Sweetened fruit juice drigks, Regular sports drinks, Regular energy drinks, or Spirits with mixers that have calories	Consumers
		No consumption of above	Non-consumers
ocial norms	People important to me try not to drink sugary drinks	Neither agree nor disagree, Disagree, Strongly disagree, Don't know Refuse to answer	Not agree
		Strongly agree, Agree	Agree
ttitudes	Sugary drinks taste good	Strongly agree, Agree	Agree
		Neither agree nor disagree, Disagree, Strongly disagree, Don't know. Refuse to answer	Not agree
nowledge	Frequently drinking sugary drinks increases the risk of	False, Don't know, Refuse to answer	Not true
	obesity	True 202	True
kpert trust	I trust messages from health experts on sugary drinks	Neither agree nor disagree, Disagree, Strongly disagree, Don't know Refuse to answer	Not agree
		Strongly agree, Agree ©	Agree
dustry trust	I trust messages from the food and beverage industry on	Neither agree nor disagree, Disagree, Strongly disagree, Don't known Refuse to answer	Not agree
	sugary drinks	Strongly agree, Agree	Agree
upport	In 2018 a new sugary drink tax will be/was introduced in the	Strongly agree, Agree  Strongly support, Support  Oppose, Strongly oppose, Don't know, Refuse to answer	Support
	UK. This aims to encourage manufacturers to reduce the sugar in drinks. The money will be spent on breakfast clubs, and sports in primary schools. Do you support or oppose this policy?	Oppose, Strongly oppose, Don't know, Refuse to answer by copyright.	Oppose

			į.	
Effectiveness	Preamble as above. How effective do you think these kinds of	Somewhat effective, Mostly effective, Very effective	·202	Effective
	policies would be/are?	Not at all effective, Don't know, Refuse to answer	21-0	Not effective

Jm http://bmjopen.bmj.com/ on A Note. SSB = sugar sweetened beverage; NVQ = National Vocational Qualification; HNC = Higher National Certificate; HND = Higher National Diploma, RSA = Royal Society of Arts; BTEC = Business and Technology Education Council

#### Outcome variables

The outcome variables of interest were single-item measures of support for, and perceived effectiveness of, the SDIL collapsed into binary categories of support vs oppose and effective vs not-effective as described in Table 1.

# Exposure variable

The exposure variable of interest was year – either 2017, 2018 or 2019.

## Potential confounding variables

We adjusted for a number of individual-level socio-demographic and psychological variables in the analysis (see Table 1 for details). With the exception of age, education and income sufficiency, these all showed associations with one or both outcome variables in our previous analysis of 2017 data.[34] Given that age and markers of socio-economic position, such as education and income sufficiency, have been previously, if inconsistently, associated with public support for SSB taxes,[11 13 16 18 24-26 29 30] we included them here, despite no relationship with the outcomes in our previous analysis.

We included single-item measures of attitudes, knowledge, and social norms related to sugary drinks; and trust in advice on sugary drinks from health experts and the food and beverage industry. As previous research has indicated that the acceptability of food taxes varies with the stated intentions of these,[9 19 20 27 30 31] we included a preamble to the questions about support for, and perceived effectiveness of, the SDIL outlining the intention of the levy and the stated use of revenue generated.

Socio-demographic variables considered were age in approximately 10-year age bands, sex at birth, whether or not participants had dependent children, and socio-economic position. Parental status was included as the SDIL has been particularly framed in terms of potential benefits for children.[37 41] Socio-economic position was measured using participants' highest educational qualification and perceived income sufficiency. Income sufficiency has previously been associated with financial resources and health outcomes[42] and provides a comparable measure across the range of different economic settings in IFPS.

Current behaviour has previously been associated with perceived acceptability of public health interventions,[33] and we found that SSB consumers were less likely to support the SDIL in 2017. As such, we adjusted for SSB consumption using the Beverage Frequency Questionnaire. This is a 7-day food record that assesses consumption of 17 beverage categories, including caloric and non-caloric beverages.[43] For each beverage category, respondents report the number of drinks and the usual

portion size using category-specific images of beverage containers adapted from the Automated Self-Administered 24 hour (ASA24) dietary assessment tool. Participants who reported any consumption of regular fizzy drinks, alcoholic drinks with regular mixers or cocktails that have calories, sweetened fruit drinks, sports drinks, or energy drinks over the previous seven days were considered SSB consumers.

## **Analysis**

Data were weighted with post-stratification sample weights constructed using population estimates from the UK census based on age group, sex and region. These were used throughout the analysis to reduce the effects of non-response and selection bias. We included 'don't know' and 'refuse to answer' responses as described in Table 1, meaning there was no missing data.

Descriptive statistics were used to quantify all variables of interest. Logistic regression models were fitted to explore associations between study wave and the binary measures of support for, and perceived effectiveness of, the SDIL before and after adjustment for other variables. We used separate models to explore support for the SDIL and perceived effectiveness of the SDIL. In these models support or perceived effectiveness were the outcome variables, study wave was the exposure variable, and all other variables in Table 1 were covariates. Standard errors were not clustered. We used the fully adjusted models, and mean values of covariates, to predict the proportion of the population likely to be supportive of the SDIL, and think it would be effective, at each time point.

Data were analysed using Stata version 15.

#### **Ethics**

The study received ethical clearance from a University of Waterloo Research Ethics Committee (ORE# 21460 and ORE# 30829). All participants provided informed consent to take part.

# Patient and public involvement

Patients and the public were not involved in the design, conduct, analysis or interpretation of the study.

#### **RESULTS**

A total of 25,692 adults took part in IFPS across all included countries in 2017, 28,684 in 2018 and 29,290 in 2019. After removing respondents with missing data on sex at birth and age, and those who did not meet data quality checks, 18,878 (73.5%) respondents remained in 2017, 22,824 (79.6%) in 2017 and 20,968 (71.6%) in 2019. Of these, 4047 were from the UK in 2017, 5549 in 2018, and 4139 in 2019. Amongst these UK participants, 3104 (76.7%) met the additional inclusion criteria for the current work

(i.e. aged 18-64 years) in 2017, 4118 (74.2%) in 2018, and 3062 (74.0%) in 2019. Characteristics of the analytical sample (after applying survey weights) are described in Table 2.

Table 2. Weighted unadjusted characteristics of UK participants; International Food Policy Study, 2017-19

	How old are you?  18-24 years 13 (12 to 15) 12 (11 to 14) 11 (10 to 12 to 13 to 14 to 15) 13 (2		Page 14 of 2			
Table 2 W	oighted unadjusted characteristics of LIV participants. International Food Policy	, Study 2017	10	2001-00		
Table 2. w	eignted unadjusted characteristics of OK participants; international Food Policy	Response		<u> </u>	5% confidence i	intervals)
Concept	Question wording	,				Total, n=10,284
Age	How old are you?	18-24 years	13 (12 to 15)	12 (11 to 14)	11 (10 to 12)	12 (11 to 13)
		25-34 years	22 (20 to 23) S	24 (23 to 26)	22 (20 to 24)	23 (22 to 24)
		35-44 years	20 (18 to 22)	21 (20 to 23)	23 (22 to 25)	21 (21 to 22)
		45-54 years	24 (22 to 26)	22 (20 to 23)	20 (19 to 22)	22 (21 to 23)
		55-64 years	21 (19 to 23)	21 (19 to 22)	23 (22 to 25)	22 (21 to 22)
Sex	What sex were you assigned at birth, meaning on your original birth certificate?	Female	48 (46 to 50)	50 (48 to 52)	50 (48 to 52)	49 (48 to 51)
Education	What is the highest level of education you have completed?	School level	61 (59 to 63)	74 (72 to 75)	74 (73 to 76)	70 (69 to 71)
Income sufficiency	How easy is it to make ends meet?	Not easy	61 (59 to 63)	66 (65 to 68)	66 (64 to 68)	65 (64 to 66)
Children	Do you have any children (including step-children or adopted) under 18?	No	63 (61 to 65)	68 (66 to 70)	65 (62 to 67)	66 (64 to 67)
SSB consumption	Consumed regular fizzy drinks, sweetened fruit drinks, sports drinks, energy drinks in last week	Consumers	53 (50 to 55)	44 (42 to 45)	44 (42 to 47)	46 (45 to 48)
Social norms	People important to me try not to drink sugary drinks	Not agree	46 (44 to 48)	. 52 (50 to 54)	51 (48 to 53)	50 (48 to 51)
Attitudes	Sugary drinks taste good	Agree	62 (60 to 64)	64 (63 to 66)	59 (57 to 61)	62 (61 to 63)
Knowledge	Frequently drinking sugary drinks increases the risk of obesity	Not true	10 (9 to 12)	14 (13 to 16)	12 (10 to 13)	12 (12 to 13)
Expert trust	I trust messages from health experts on sugary drinks	Not agree	39 (37 to 41)	40 (38 to 42)	41 (39 to 43)	40 (39 to 41)
Industry trust	I trust messages from the food and beverage industry on sugary drinks	Not agree	73 (71 to 75)	69 (67 to 70)	68 (66 to 70)	70 (69 to 71)
Support	manufacturers to reduce the sugar in drinks. The money will be spent on breakfast clubs, and	Support	Ì	<u>š.</u>	66 (64 to 68)	67 (66 to 68)
Effectiveness		Effective	5	ນ	65 (63 to 67)	67 (66 to 68)
Note. SSB =	sugar sweetened beverage		ET by guest. I lowered by outying in			
	For peer review only - http://bmjopen.bmj.com/site/about	/auidelines xh	ntml :	<del>+</del>		

Table 3 shows the results of logistic regression analyses of associations between survey wave and support for, and perceived effectiveness of, the SDIL, before and after adjusting for the sociodemographic and psychological concepts listed. In unadjusted analyses, both support for, and perceived effectiveness of, the SDIL dropped between 2017 and 2018, but there was little difference in effect estimates in 2018 vs 2017 and in 2019 vs 2017.

In adjusted analyses there was no evidence that the proportion of participants supporting the SDIL changed between 2017 and either 2018 or 2019. In contrast, the proportion who perceived the SDIL to be effective in 2018 and 2019 was lower than that in 2017. However, the difference in the proportion who perceived the SDIL to be effective was very similar in 2018 vs 2017 and 2019 vs 2017 indicating that the decreased in perceived effectiveness occurred between 2017 and 2018.

Holding all other variables at their mean levels, the adjusted logistic regression model predicted that 70% (95% CI: 68 to 72) of participants supported the SDIL in 2017, 68% (95% CI: 67 to 70%) in 2018, and 68% (95% CI: 66 to 70) in 2019 (Figure 1). Comparable figures for perceived effectiveness were 72% (95% CI: 70 to 74) in 2017, 67% (95% CI: 65 to 69) in 2018, and 67% (95% CI: 64 to 69) in 2019 (Figure 1).

Other variables in the adjusted models were also associated with support for, and perceived effectiveness of, the SDIL (Table 3). Greater support for the SDIL was associated with: having a higher level of education, not having children at home, being a non-consumer of SSBs, having social norms to avoid sugary drinks, disliking the taste of sugary drinks, recognising an association between sugary drinks and obesity, trusting health expert messages on sugary drinks and not trusting industry messages on sugary drinks. Individuals aged 35-64 years were also more likely to support the SDIL than those aged 18-24 years, with some evidence of a step wise increase in likelihood of support across successive age groups. Greater perceived effectiveness of the SDIL was associated with: having children at home, having social norms to avoid sugary drinks, disliking the taste of sugary drinks, trusting health expert messages on sugary drinks and trusting industry messages on sugary drinks. Individuals aged 25-64 years were also less likely to perceive the SDIL to be effective. There was a stepwise decrease in perceived effectiveness across successive age groups to age 54 years, but not thereafter.

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-	ted odds ratios (95% confidence interva dustry Levy; International Food Policy St		ition between year	and support for, an	d perceived effectiv	eness of, the	
		Response	Support fo	or the SDIL	Rerceived effectiveness of the SDI		
Concept	Question wording (where applicable)	category	Unadjusted	Adjusted	Umadjusted	Adjusted	
Survey wave	Not applicable	2017	Reference	Reference	<del>g</del> eference	Reference	
		2018	0.84 (0.75 to 0.95)	0.93 (0.81 to 1.05)	$0.77\overline{40.68}$ to $0.87$ )	0.78 (0.69 to 0.8	
		2019	0.84 (0.74 to 0.96)	0.90 (0.78 to 1.03)	0.76 (0.67 to 0.87)	0.76 (0.66 to 0.8	
Age	How old are you?	18-24		Reference	21.	Reference	
		25-34		1.07 (0.89 to 1.28)	Do	0.75 (0.61 to 0.9	
		35-44		1.28 (1.06 to 1.55)	wnlo	0.50 (0.41 to 0.6	
		45-54		1.57 (1.30 to 1.90)	pade	0.46 (0.37 to 0.5	
		55-64		1.81 (1.50 to 2.19)	od fr	0.47 (0.39 to 0.5	
Sex	What sex were you assigned at birth, meaning on your original birth certificate?	Female		Reference	B B	Reference	
		Male		1.01 (0.92 to 1.13)	h ttp	1.05 (0.95 to 1.1	
Education	What is the highest level of education you have completed?	School level	0,	Reference	//br	Reference	
		Post school level		1.19 (1.07 to 1.32)	Downloaded from http://bmjopen.bmj.com/ on	1.02 (0.92 to 1.1	
Income	How easy is it to make ends meet?	Not easy		Reference	en.	Reference	
sufficiency		Easy		1.07 (0.96 to 1.20)	<u>bm</u> .	1.02 (0.92 to 1.1	
Dependent	Do you have any children (including step-	No		Reference		Reference	
children	children or adopted children) under 18?	Yes		0.82 (0.73 to 0.92)	<b>n</b> / o	1.21 (1.07 to 1.3	
SSB	Consumed regular fizzy drinks, sweetened	Consumers		Reference	<u>n</u> ≱	Reference	
consumption	fruit drinks, sports drinks, energy drinks in last week	Non-consumers		1.12 (1.01 to 1.25)	April 23,	1.01 (0.91 to 1.1	
Social norms	People important to me try not to drink	Not agree		Reference	2024	Reference	
	sugary drinks	Agree		1.35 (1.21 to 1.50)	.4 b	1.35 (1.21 to 1.5	
Attitudes	Sugary drinks taste good	Agree		Reference	n6 /	Reference	
		Not agree		1.32 (1.21 to 1.50)	guest.	1.33 (1.19 to 1.4	
Knowledge	Frequently drinking sugary drinks increases	Not true		Reference		Reference	
-	the risk of obesity	True		2.78 (2.37 to 3.27)	Protected	1.26 (1.07 to 1.4	
Expert trust	I trust messages from health experts on	Not agree		Reference	ted by copy	Reference	

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	sugary drinks	– Agree	2.36 (2.09 to 2.66)	1-051	1.96 (1.75 to 2.19)
Industry	I trust messages from the food and beverage	Not agree	Reference	677	Reference
trust	industry on sugary drinks	Agree	0.72 (0.63 to 0.82)	on	1.53 (1.34 to 1.74)

Note. SDIL = Soft Drinks Industry Levy; **BOLD** indicates statistically significant at the p<0.05 level; adjusted for all concepts listed

#### DISCUSSION

## **Summary of findings**

As far as we are aware, this is the first study to explore whether public acceptability of an SSB tax, operationalised in terms of support and perceived effectiveness, changed from before to after implementation of the tax. It also adds to the small existing literature on public acceptability of implemented (rather than hypothetical) SSB taxes.[28 30 34 35] In this population-based, repeat cross-sectional survey, after adjustment for a range of socio-demographic and psychological covariates, we found that predicted support for the SDIL remained consistently high throughout (68-70%), with no evidence that support changed from four months before to 20 months after implementation. Whilst perceived effectiveness of the SDIL was also high throughout (67-72%), there was evidence that predicted perceived effectiveness of the SDIL decreased from 72% before implementation to 67% after implementation. This change was evident 7-8 months after implementation, with no further decrease 12 months later.

# Strengths and weaknesses of methods

Key strengths of the analysis are the large (relatively to other work in the field)[9], population-based, sample; inclusion of a range of socio-demographic, consumption and psychological variables; the context of an implemented, rather than hypothetical, SSB tax in the latter two time points; and consistency of methods across all three time points. Given previous findings showing that support for SSB taxes is greater when revenues are used for health-promoting activities,[9 19 20 27 30 31] we were careful to present the SDIL with revenues ear-marked for health-promotion activities. We also clearly stated that it was an intervention designed to target manufacturers rather than consumers. Social desirability bias may also be less likely to occur in more anonymous settings such as on-line surveys.[44] Participants were recruited using non-probability sampling. Despite the use of weights for age, sex and region, the findings do not necessarily provide nationally representative estimates; and are limited to ages 18-64 years. Whilst the pattern of results in terms of patterns of associations between variables are likely to be generalizable to the UK, the estimates of absolute frequency may not be. Given international differences in dietary public health policy,[45] the pattern of findings may not be generalizable beyond the UK. Although the IFPS takes place in a number of countries key questions used here were only asked of UK participants. All data were collected after announcement of the SDIL in March 2016.

All variables were self-reported. Whilst all have strong face validity and the Beverage Frequency Questionnaire performs well compared to a seven day food record,[43] we have not explored validity or reliability of the other measures used. However, many were derived from existing instruments. Further, we were reliant on data availability and did not have consistent information across all three included waves on additional variables that may of relevance including: household income, age of children in the household and personality traits such as extraversion, agreeableness, conscientiousness, neuroticism or openness to experience. Although adults aged 65 years and older were included in IFPS from 2018 onwards, they were not in 2017.

## Comparison to previous results and interpretation of findings

Overall, there was high support for the SDIL throughout with no evidence of significant change across years. The 68-70% prevalence of support we found is noticeably higher than the previously reported ranges of 35-60%[11-27] and a pooled estimate of 42%.[9] We propose three potential reasons why support here may be higher than previously reported. Firstly, most previous data on support for SSB taxes has been collected in the context of hypothetical taxes. Previous systematic review evidence suggests that support for governmental public health interventions tends to increase after implementation.[33] Whilst 2017 data was collected four months prior to implementation of the SDIL, the policy intention was announced in March 2016, 20 months before 2017 data collection. As such, many participants may have either believed the SDIL had already been implemented, or at least accepted that it was going to be implemented, at the time of 2017 data collection. Comparable preannouncement data is not available.

Secondly, other than our previous work using the 2017 data, the only other study of support for the SDIL focused particularly on parents.[35] This found that 1-3 months after implementation 57% of parents supported what the SDIL was trying to achieve 1-3 months after implementation. We found that those with dependent children were less likely to support the SDIL than those without (overall adjusted predicted support was 70% (95% CI: 69 to 72) in those without children, and 66% (95% CI: 64 to 68) in those with children) meaning that our sample including both those with and without dependent children would likely have higher support than one focused exclusively on parents.

Finally, previous research has found that support for SSB taxes consistently increases when it is made clear that revenues will be used for health promotion.[9 19 20 27 30 31] We indicated that the government's stated intention for SDIL revenues was to spend them "on breakfast clubs, and sports in primary schools". This may have increased support compared to others studies.

Whilst perceived effectiveness also remained high throughout, it decreased from 72% in 2017 to 67% in 2018 and 2019. We propose three potential explanations. Firstly, it is possible that the initial decrease in perceived effectiveness reflects an assumption that the levy achieves its effects via price increases, coupled with limited experience of price increases. The Government's stated (and achieved) aim of the SDIL was to prompt reformulation and we were careful to state this in the survey.[38] Despite this, many people may find it difficult to dissociate the concept of 'tax' from price increases and so assume that this is how the levy achieves its effects. This may have been reinforced by temporary signage in stores in spring 2018 explaining that any recent price increases were due to the levy. [46] The true effect of the SDIL on SSB prices was not straightforward with some taxed categories increasing in price and others decreasing.[38] Further, only 44% of parents reported noticing an increase in SSB prices following SDIL implementation.[35] Nevertheless, if participants believed the levy would only work if it increased prices and they did not consistently experience price increases, they could well conclude it was less effective than they would have predicted prior to implementation. Secondly, the drop in perceived effectiveness between 2017 (pre-implementation) and 2018 (post-implementation) may reflect the difference between a hypothetical and implemented tax, and that despite similar wording, the measures of perceived effectiveness used in these years were not entirely comparable. Finally, media framing of the SDIL may have changed over time, influencing perceptions of its effectiveness. Although there have been analyses of media coverage of the announcement of the SDIL, we are not aware of any work that has tracked this longitudinally.[47 48]

The associations between socio-demographic and psychological covariates and both support for and perceived effectiveness of the SDIL largely reflect those reported in our previous analysis.[34] As these associations were not the focus of the present work, we refer readers there for a fuller consideration of the interpretation of these associations. In brief, the patterns found largely reflect an intuitive association between more 'public health' orientated attitudes and beliefs and acceptability of the SDIL.

# **Implications of findings**

Many structural public health interventions, such as SSB taxes, require government action. This means that political support is an important determinant of implementation of such interventions. Public acceptability may be one important influence on political support. Public acceptability may not just impact on short term effectiveness via mechanisms such as cross-border shopping, but also on tax longevity and hence long-term effectiveness. Even when written into legislation such interventions are not necessarily immutable. For example, the SSB tax in Chicago, IL was repealed two months after

implementation,[6] and a tax on high fat products in Denmark was repealed after a year.[7] In the UK, a proposed tax increase on hot baked goods (the 'pasty tax') was abandoned before implementation following a public outcry.[8] Given this history of repeal of structural interventions, public acceptability is likely to be an important determinant not just of initial implementation but of ongoing longevity and hence long-term impact. That public support for, and perceived effectiveness of, the SDIL remains high even after implementation may help it persist and give confidence to policymakers elsewhere that SSB taxes, and other structural public health interventions, can have high and ongoing public acceptability. This may be particularly important with the recent move in the UK towards more structural policies to address obesity in the last five years.[49]

Given our finding of a small drop in perceived effectiveness between before and after implementation of the SDIL, it may be valuable to continue to monitor this. Greater understanding of what makes effective structural public health interventions more and less attractive to the public, and how they can be framed to increased acceptability is also required.

# **CONCLUSIONS**

We found high levels of support for the SDIL amongst UK adults and no evidence that this changed between four months before implementation and 20 months after. We also found that perceived effectiveness of the SDIL remained high, but there was evidence of a small decrease after implementation in 2018. This may relate to reported complexities in the impact of the SDIL on SSB prices and the difference between reporting on perceived effectiveness of a hypothetical versus implemented policy. Whilst public acceptability of structural public health interventions is recognised as an important determinant of implementation, it may also be an important determinant of policy persistence. Greater understanding of influences on public acceptability of structural public health interventions such as SSB taxes, and how it can be increased, is required.

#### FIGURE LEGEND

Figure 1. Predicted percentage (95% confidence intervals) of participants who supported (left) and perceived the Soft Drinks Industry Levy to be effective (right); International Food Policy Study, 2017-19

#### **FUNDING**

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### **COMPETING INTERESTS**

None declared

#### **AUTHOR CONTRIBUTIONS**

JA, DP & MW conceived the idea for this paper. JA analysed the data and drafted the manuscript. JA, TP, MW, DH and LV read and provided critical comments on the manuscript and approved the final version. DH conceived the idea for the IFPS and secured funding. DH and LV developed the first draft of survey. TP led the further development of the UK survey instrument, with input from JA, MW, DH and LV.

#### **DATA SHARING**

Data is available directly from the International Food Policy Study team on reasonable request (see <a href="https://www.foodpolicystudy.com">www.foodpolicystudy.com</a>).

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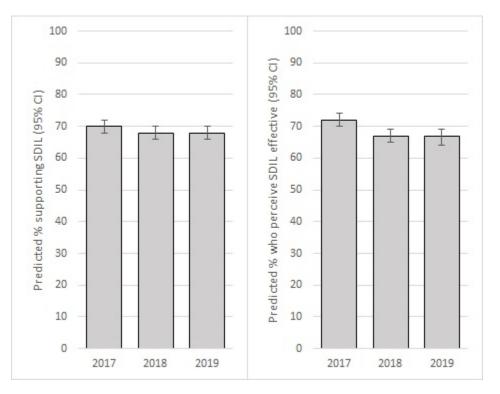
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Predicted percentage (95% confidence intervals) of participants who supported (left) and perceived the Soft Drinks Industry Levy to be effective (right); International Food Policy Study, 2017-19

124x96mm (96 x 96 DPI)

STROBE Statement—Checklist of items that should be included in reports of cross-sectional studies

	Item No	Recommendation	Page No
Title and abstract	1	(a) Indicate the study's design with a commonly used term in the title or	1
		the abstract	
		(b) Provide in the abstract an informative and balanced summary of what	2
		was done and what was found	
Introduction			
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	4-5
Objectives	3	State specific objectives, including any prespecified hypotheses	5
Methods			
Study design	4	Present key elements of study design early in the paper	6
Setting	5	Describe the setting, locations, and relevant dates, including periods of	6
C		recruitment, exposure, follow-up, and data collection	
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection	6
1		of participants	
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders,	6-8
		and effect modifiers. Give diagnostic criteria, if applicable	
Data sources/	8*	For each variable of interest, give sources of data and details of methods	6-8
measurement		of assessment (measurement). Describe comparability of assessment	
		methods if there is more than one group	
Bias	9	Describe any efforts to address potential sources of bias	6-9
Study size	10	Explain how the study size was arrived at	6
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If	6-9
		applicable, describe which groupings were chosen and why	
Statistical methods	12	(a) Describe all statistical methods, including those used to control for confounding	9
		(b) Describe any methods used to examine subgroups and interactions	NA
		(c) Explain how missing data were addressed	7
		(d) If applicable, describe analytical methods taking account of sampling strategy	9
		(e) Describe any sensitivity analyses	NA
Results		(g) Beserve any sensitivity unaryses	1111
Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers	9
r urticipunts	13	potentially eligible, examined for eligibility, confirmed eligible, included	
		in the study, completing follow-up, and analysed	
		(b) Give reasons for non-participation at each stage	9
		(c) Consider use of a flow diagram	NA
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical,	10
Descriptive data	1.	social) and information on exposures and potential confounders	
		(b) Indicate number of participants with missing data for each variable of	10
		interest	
Outcome data	15*	Report numbers of outcome events or summary measures	10
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted	12
wani rosuns	10	estimates and their precision (eg, 95% confidence interval). Make clear which confounders were adjusted for and why they were included	12

		(b) Report category boundaries when continuous variables were categorized	7
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period	NA
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses	NA
Discussion			
Key results	18	Summarise key results with reference to study objectives	13
Limitations	19	Discuss limitations of the study, taking into account sources of potential	13-
		bias or imprecision. Discuss both direction and magnitude of any potential bias	14
Interpretation	20	Give a cautious overall interpretation of results considering objectives,	14-
•		limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	16
Generalisability	21	Discuss the generalisability (external validity) of the study results	13
Other information			•
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	15

<sup>\*</sup>Give information separately for exposed and unexposed groups.

**Note:** An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at http://www.plosmedicine.org/, Annals of Internal Medicine at http://www.annals.org/, and Epidemiology at http://www.epidem.com/). Information on the STROBE Initiative is available at www.strobe-statement.org.