

Supplementary File 1: Best Worst Scaling method

Design of the Best Worst Scaling Experiment

The tasks in the BWS experiment were specified using an orthogonal main-effects experimental design that allowed 8 research-impact domains with 4 levels of impact to be tested. An orthogonal design allows estimation of the main effects of all research-impact levels independently and has the desirable property of level balance, which ensures that all levels of all the research-impact domains are equally used in the design (thus they have same likelihood of being presented to a respondent). The generated experimental design matrix included 32 rows with each row corresponding to a possible combination of research-impact levels, which represents a BWS task. As it might have been cognitively difficult for one respondent to evaluate all 32 BWS tasks, the design was divided into four blocks so that each respondent was presented with eight BWS tasks. Blocking was specified such that there was no correlation between blocking and research-impact levels. The coding of research-impact levels was chosen to avoid designing tasks (where applicable) showing every research-impact at its 'best' level; with every research-impact level at its 'worst' level, and 'easy to choose' tasks.

Modelling Framework

The aim of the analysis is to derive weights reflecting the relative importance of the research-impact levels for the general public and biomedical and health researchers on a common scale. Assuming a Random Utility Maximisation framework (McFadden, 1974) and that the random components of the utilities are Extreme Value type 1 (EV1) distributed enables the choice data to be analysed using the conditional multinomial logit (MNL) model (McFadden, 1974; Train, 2003). Thus the choice of 'best research-impact' (i.e., most important) given a set of research impact levels can be described within an MNL as follows (Flynn and Marley, 2014):

$$P_i(\text{Best Research} - \text{Impact}|c) = \frac{\exp(V_i)}{\sum_{j \in c} V_j}$$

Where:

P_i is the probability of selecting the 'most important' (best) research-impact level i ;

c denotes the subset of choice alternatives – i.e., research-impact levels that appear in a given BWS task out of a total C choice alternatives in the experimental design of the study;

V_i is the observed utility for research impact level i equal to $\beta_i * \text{Research-Impact}_i$.

The corresponding MNL model for the choice of the 'least important' (worst) research impact can be written as (Marley and Louviere, 2005):

$$P_i(\text{Worst Research} - \text{Impact}|c) = \frac{\exp(-V_i)}{\sum_{j \in c} (-V_j)}$$

where $-V_i$ is the utility of the 'least important' research impact.

We can similarly write the probability for 'second most-important' and 'second least-important' research impact. As per Hensher and Bradley (1993), the variation in the quality and nature of

Marley AAJ, Louviere JJ. Some probabilistic models of best, worst, and best-worst choices. *Journal of Mathematical Psychology* 2005; 49: 464-480.

McFadden D. Conditional logit analysis of qualitative choice behaviour. In: Zerebka P, ed. *Frontiers in Econometrics*, New York: Academic Press 1974, 105-142.

Train K. *Discrete Choice with Simulations*. Cambridge, UK: Cambridge University Press, Cambridge 2003.